

INFORMATION REQUEST NOTICE

2020 YEAR END

TO ALL OTHER OPERATORS & SERVICE PROVIDERS (For Operators Other Than Mobile & Fixed Telephony, ISPs,)

Pursuant To Sections 64–66 Of The Nigerian Communications Commissions Act, 2003.

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SECTION A. <u>CONTACT INFORMATION</u>

1. <u>Company Details:</u>

Legal Nam	ie:	
Operating	Or Trade Name:	
Address:		
City:		State:
Telephone	(s):	Fax:
Email:		Website:
Type of Ser	rvice Provided:	
List corpora	te branches below (if any)	
2. Con	itaat Dawoon/Fogal Doint (for one	ting statistics).
2. <u>con</u> (a)	<u>itact Person/Focal Point (for opera</u> Name:	
(b)	Designation:	
(c)	e	Mobile:
(d)	Fax:	
(e)	E-mail Address:	
3. Dat	te of Commencement of Service:	••••••••••••
4. Gen	eral Information:	
(a)	Operational Status:	
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SECTION B. <u>NETWORK DATA</u>

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5. *Coverage of Service(s) – List locations of service coverage (Geographic Information):*

State	Presence	State	Presence	State	Presence	State	Presence
Abia		Delta		Kaduna		Ogun	
Adamawa		Ebonyi		Kano		Ondo	
Akwa Ibom		Edo		Katsina		Osun	
Anambra		Ekiti		Kebbi		Oyo	
Bauchi		Enugu		Kogi		Plateau	
Bayelsa		FCT		Kwara		Rivers	
Benue		Gombe		Lagos		Sokoto	
Borno		Imo		Nassarawa		Taraba	
Cross River		Jigawa		Niger		Yobe	
Zamfara							
Total	•	•		•		· ·	

6. Infrastructure Deployment:

	Size Deployed				
Type Of Infrastructure/ Transmission Facility	As At December 2019	As at December 2020			
Long Distance Cable Network (in Km either leased/owned)					
Fibre Optics Network (in Km either leased/owned):					
a) On-land					
b) Submarine					
Microwave Radio (in Km either leased/owned)					
Number of Trunks (E1) in use					
Number of Leased Lines in use					
Number of Gateways in use					
Others					

*Kindly complete this section if applicable

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6a. <u>Number and location of towers owned across the State in Nigeria (Please do not</u> report leased or collocation sites and attach a breakdown of this information per <u>State) as at December 31, 2020:</u>

Please Specify the Number and location of towers owned across the States in Nigeria							
State	Number	State	Number	State	Number	State	Number
Abia		Delta		Kaduna		Ogun	
Adamawa		Ebonyi		Kano		Ondo	
Akwa Ibom		Edo		Katsina		Osun	
Anambra		Ekiti		Kebbi		Oyo	
Bauchi		Enugu		Kogi		Plateau	
Bayelsa		FCT		Kwara		Rivers	
Benue		Gombe		Lagos		Sokoto	
Borno		Imo		Nassarawa		Taraba	
Cross River		Jigawa		Niger		Yobe	

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Zamfara					
Total					

Location in States should be included in your attachment i.e if Abia State has 10 towers that means the location these towers exist should be given to sum up the 10 towers referred to. **Kindly complete this section if applicable*

* Please use additional paper if required.

SECTION C: <u>SUBSCRIBER & SERVICES DATA</u>

7. <u>Numbers of Subscriptions</u>

S/N	Subscriber Category	Number of Subscrib	pers(as at 31 st December)
	(for each service, please use additional paper if required)	2019	2020
(a)	Installed capacity		
(b)	Connected Subscriptions:		
(c)	Active Subscriptions:		

8. <u>Number of Subscribers by Services offered:</u>

C AI	Somica Catagomy	Number of Subscribers(as at 31 st December)		
S/N	Service Category	2019	2020	
1.	Switching Equipment			
2.	MSC			
3.	Call Directory Services			
4.	Tracking Services			
5.	Trunk Radio			
6.	Metropolitan Fiber			
7.	Interconnect Exchange/Internet Exchange Services			

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8.	Call Center Services	
9.	Special Numbering Services	
10.	Mobile Value Added Services ¹	
11.	Others (Please Specify)	

SECTION D: CONSUMER ISSUES

10.

10.			
Cons	sumer Issues	Yes	No
Is your Company aw	are of the Consumer Code		
of Practice Regulation	ns, 2007 (General Code)?		
	have channels through		
which consumers can	lodge complaints and seek		
redress (customer car	e help-lines and customer		
care Centre's)			
Customer Care Centr	e's\Agents	As At Dec	ember 2019
TOTAL Number of C	Customers Care Centre's		
across Nigeria			
	Customer Care Agents in All		
Customer Care Centr	e s		
Number of Distribute	ors Providing Customer		
Care Services	C		
	Information of Customer		
Care Centre's across	Nigeria		
I	ocation	Address and I	Phone Numbers
Town \ City	State		

¹ This refers generally to various forms of mobile value added services provision including and not limited to; text messages, picture messages, ringtones, graphics, games, mobile internet sites, videos, multimedia etc.

Please use additional paper if required

SECTION E: <u>FINANCIAL DATA</u>

<u>Please ensure all sections are duly completed. Where exact figures are not available, please provide estimates rather than leave blank.</u>

11. <u>Revenue: (=N= million)</u>

S/N	Revenue Source	Amount (N million as at 31 st December)		
		2019	2020	
(a)	Connection Charges			
(b)	Access Charges			
(c)	Monthly Subscription			
(<i>d</i>)	Data Services			
(e)	Other Services			
	Total			

12. <u>Operating Costs: (=N= million)</u>

S/N	Cost Centre	Amount (N million	as at 31 st December)
		2019	2020
1.	Personnel		
2.	Interconnection		
	a) Local b) International		
3.	Energy (electricity, etc)		
4.	Recharge cards cost		
5.	International Bandwidth cost a) Satellite b) Submarine Cable c) Others		
6.	Spares		
7.	Others		
	Total		

13. <u>Assets: (=N= million)</u>

Item	2019	2020
a. Fixed Assets(less depreciation)		
Switching Equipment		
Transmission Equipment/Facilities		
Air-Interface Equipment (BTS etc.)		
Motor Vehicles		
Land & Building		
IT Equipment		
Electricity Generators		
Other Fixed Assets		
Net Fixed Assets		
b. Current Assets		
a. Value of Stock		
b. Account Receivable from:		
i. Local Sources		
ii. Abroad		
c. Bank and Cash Balances		
d. Prepaid Expenses		
e. Other Current Assets		
c. Other Assets		
Consultancy, Insurance and Pension Funds		
Miscellaneous		

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14. <u>Liabilities: (=N= million)</u>

Item	2019	2020
Account repayable to:		
a. Nigerian Creditors		
-short-term within one year		
-medium term within 2-5 years		
-long term over 5 years		
b. Banks and other Financial institutions		
Commercial Papers		
Bankers Acceptances		
Overseas Creditors		
Equity		
-Paid up Capital		
-Reserves		
-Others		
c. Other Liabilities		
TOTAL		

* Please use additional paper if required

15. <u>Investments: (=N= million)</u>

Item	2019	2020		
TOTAL				

SECTION G: <u>STAFF PROFILE AND COMPENSATION</u>

16. <u>Category and Number of Staff:</u>

S/N	Category of Staff	Number of Staff (2020)					
		Nigerian		Expatriate			
		Male	Female	Male	Female		
1.	Managerial						
2.	Senior Technical						
3.	Junior Technical						
4.	Others						
	Total						

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SECTION F: INFORMATION AND COMMUNICATIONS TECHNOLOGY

17. <u>e-Transaction:</u>

Item (Does your organization ;)	Yes	No	NA
Own Internet facilities?			
Have a website?			
Receive orders through the internet?			
Place orders through the Internet?			
Establishment has an Intranet?			
Establishment has LAN?			

 $NA \rightarrow Not Applicable$

18. <u>Ownership of ICT</u>

S/N	Item	Number/Amount
	How many employees use Personal Computer	
(a)	(PCs)?	
(1)	How many of your employees have access to	
(b)	internet facilities?	
	Investment in ICT from domestic sources during	
(c)	the year (Naira)	
(1)	Investment in ICT from foreign sources during	
(d)	the year (US Dollar)	
	How much did you spend on ICT during the	
(e)	year (Naira)	

SECTION H: BUSINESS OUTLOOK QUESTIONS

19. State the problems encountered by your company during the period.

(i) Business outlook (please state):

(ii) Give reasons (use additional papers if required):

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SECTION I: CHALLENGES

20. Please indicate the major challenges facing your Organization, Please Select Applicable Options (0 for low and 5 for high)

Applicable Options (0 for low and 5 for high) Item	Rating						
11077		Low			High		
1. Achieving adequate bandwidth	0	1	2	3	4	5	
2. Insufficient trunks (E1s/leased lines, etc)	0	1	2	3	4	5	
3. Quality of service	0	1	2	3	4	5	
4. Logistics and network operations	0	1	2	3	4	5	
5. Interconnectivity	0	1	2	3	4	5	
6. Security (Hackers and network abuse)	0	1	2	3	4	5	
7. Access to capital and funding	0	1	2	3	4	5	
8. High cost of funds	0	1	2	3	4	5	
9. Staff loyalty and retention	0	1	2	3	4	5	
10. Inadequate skilled manpower	0	1	2	3	4	5	
11. Unfair competition	0	1	2	3	4	5	
12. Inadequate industry regulation	0	1	2	3	4	5	
13. Low level of patronage	0	1	2	3	4	5	
14. Customer churn (migration of users to other networks)	0	1	2	3	4	5	
15. Knowing what users want	0	1	2	3	4	5	
16. Appropriate pricing of services	0	1	2	3	4	5	
17. User or subscriber ignorance	0	1	2	3	4	5	
18. Poor national infrastructure (utilities)	0	1	2	3	4	5	
19. Physical security (staff and equipment)	0	1	2	3	4	5	
20. High duty and tariffs on imports	0	1	2	3	4	5	
21. Multiple taxation	0	1	2	3	4	5	
22. Deregulation and privatization	0	1	2	3	4	5	
23. Multiple regulation	0	1	2	3	4	5	
24. Disruptive Telecom Services e.g. Whatsapp, Facebook	0	1	2	3	4	5	
25. Downtime rectification time	0	1	2	3	4	5	

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SECTION J: <u>REMARKS</u>

21. Please indicate constraints and suggestions for improving Operator-Regulator relationships (use additional papers if required):

Thank You