

Profile of Activities
Nigeria Day Programme
Broadband Investment Dinner Programme
Country Profile + Nigeria ICT Statistics +
Basic Statistics
Profile of Pavilion Partners
Adverts Interspersed in brochure.

Nigeria: Brief Country Profile

The Federal Republic of Nigeria with an area of 923,768 square kilometers is situated between 30 and 140 East Longitude and 40 and 140 North Latitude. The longest distance from East to West is about 767 kilometers, and from North to South 1,605 kilometers.

igeria is bounded on the West by the Republic of Benin and Niger; on the East by the Republic of Cameroon; on the North by Niger and Chad Republic and the South by the Gulf of Guinea. Nigeria, which comprises of 36 states and the Federal Capital Territory (FCT), Abuja, is Africa's most populous country, with Hausa, Igbo and Yoruba as the three largest and most influential ethnic groups.

In terms of religion Nigeria is roughly split half and half between Muslims and Christians with a very small minority who practice traditional religion, with English as the official language and Hausa, Yoruba, Igbo (lbo), Fulani as well as over 500 additional indigenous languages spoken by the people. Nigeria's population, which is growing at the rate of 1.935% stands at about 155,215,573 as at July 2011, with the Median age at 19.2 years (male) and 19.3 years female. The country's birth rate is put at 35.51 births per 1,000 of the population, with a death rate of 16.06 deaths per 1,000 of population.

Some of the major cities (by population) include Lagos (10.203 million), Kano (3.304 million), Ibadan (2.762 million), Abuja (Federal Capital City) 1.857 million; and Kaduna (1.519 million). The country's life expectancy at birth is put at 46.76 years (male) and 48.41 years (female), with overall average of 47.56 years. Nigeria is

classified as a mixed economy emerging market, with its abundant supply of natural resources, well-developed financial, legal, communications, transport sectors and stock exchange. The country is ranked 37th in the world in terms of GDP (PPP) as of 2007. Nigeria is the 12th largest producer of petroleum in the world and the 8th largest exporter, and has the 10th largest proven reserves. Petroleum plays a large role in the Nigerian economy, accounting for 40% of GDP and 80% of Government earnings.

Nigeria has one of the fastest growing telecommunications markets in the world, major emerging market operators (like MTN, Etisalat, Zain and Globacom) basing their largest and most profitable centres in the country. The government has recently begun expanding this infrastructure to space based communications. Nigeria has a space satellite which is monitored at the Nigerian National Space Research and Development Agency Headquarters in Abuja.

Nigeria also has a wide array of underexploited mineral resources which include natural gas, coal, bauxite, tantalite, gold, tin, iron ore, limestone, niobium, lead and zinc. Despite huge deposits of these natural resources, the mining industry in Nigeria is still in its infancy.

Nigeria's ICT Country Profile

Nigeria's information and communications technology (ICT) sector is reputed to be the fastest growing and most competitive in Africa. Leveraging on her over 150 million people population, the country's market is aiming for the skies as one looks into the future.

n 1999, there were only two national carriers, four mobile telephony services providers, 22 fixed telephony operators, 52 VSAT operators and 36 registered Internet service providers. National Bureau of Statistics (NBS) and National Communications Commission (NCC) data showed that total number of Internet users in the country was as low as 107,194. However, today apart from the major players MTN, Globacom, Bharti Airtel (formerly Zain, Celtel), Etisalat, Visafone and Starcomms, there are a number of others that are competing for space in the ever expanding market.

Nigeria's ICT market, which has consistently recorded triple-digits growth rates annually since 2001, is acknowledged as the fastest growing in Africa, with telecommunications penetration in rural communities at about 51% (Internet inclusive) compared to about 61% among urban dwellers. By the end of 2008, the figure of mobile cellular subscriptions rose phenomenally to about 246 million and 32 million for Internet users, with Nigeria accounting for about 26% of the market share in Africa as against South Africa's 19%.

Contrary to just 1% of phone owners in 2004, today the figure has jumped to an unprecedented level of about 99%, with teledensity in rural communities estimated at about 66% with a margin of error of about 1.99% based on a 95% confidence level, and 71% in urban areas with an error margin of 2.17%.

Available records with the NCC on monthly subscriber figures show that total connected global system of mobile (GSM) grew from 88,890,657 in September 2010 to 105,725,775 last August, out of which 85,885,346 of the lines have remained active, with a total installed capacity of 138,292,224 and a teledensity of 65.78.

A national Information Technology Policy introduced in 2001 facilitated the formulation of e-strategies that defined the vision for Nigeria as an "IT-compliant nation in Africa and a key player in the information society, using IT as the engine for sustainable development and global competitiveness".

The establishment of NCC as the main regulatory agency in 2003 provided the avenue for the promotion of fair competition, protection of communication services and infrastructure as well as enforcement of compliance by all operators to the terms and conditions of their licenses.

Working with agencies like the National Information Technology Development Agency (NITDA) and the Nigerian Broadcasting Commission (NBC) to streamline the institutional arrangements for the implementation of the policy objectives, the NCC laid the building blocks for the take-off of the sector.

There are indications that the market is poised for even greater growth, with various ongoing projects to develop

the necessary infrastructure at the verge of completion. These include the submarine cable projects - Glo-1, Main One (Main Street Technologies), West African Cable System (WACS), ACE Consortium - designed to expand international bandwidth services to other African countries.

The GSM revolution changed the face of ICT in Nigeria. But the picture cannot be complete without acknowledging the significant achievement by the Private Telephone Operators (PTOs) and other fixed wireless operators to ensure the availability of GSM, CDMA, VSAT (Very Small Aperture Satellite), telephony, Internet, data and fixed wireless services at national and regional levels.

Nigeria has over 70 broadcast media, made up of federal government-controlled national and regional Television stations operating in each of the 36 states of the federation; several private TV stations operational; cable and satellite TV subscription services; network of federal-government-controlled national, regional, and state radio stations; about 40 state-government-owned radio stations; about 20 private radio stations as well as other international broadcasters transmitting stations.

Nigeria's Internet country code is .ng, with about 1,378 Internet hosts and about 43.989 million Internet users.

KEY ICT INDUSTRY STATISTICS

- Total private sector investment as at 2009 -\$18billion;
- Percentage contribution of telecom industry to GDP as at 2009 - 3.66%;
- Telecommunications penetration level (Internet inclusive): Urban areas 61%; Rural areas 51%;
- GSM availability 92%;
- CDMA availability 7%;
- Fixed/Fixed wireless availability 1%
- Teledensity: Urban areas 71%; Rural areas 66%; overall average - 65.78%;
- Total fixed lines (including wireless access)
 83.05million;
- Population of phone owners grew from 1% in 2004 to 99% to date
- Nigeria mobile cellular subscription is 26% of 246million total in Africa;
- Monthly subscriber base GSM 105.7 million as at August 2011;
- Active installed GSM lines 85.9 million;
- Growth potentials 52% by end of 2015;

- Infrastructure deployment as at 2008 Microwave radio 103.6 kilometres; Fibre optics 11.2kilometees; 12,857 Base stations;
- Major operators include MTN (48% market share), Globacom (24%), Airtel (19%), Etisalat (9%), Visafone and Starcomms;
- Nigeria's Internet country code is .ng;
- Nigeria has about
 1,378 Internet hosts;
- Nigeria has about 43.989 million Internet users.
- Nigerian
 Communications
 Commission (NCC) is
 the regulator of the
 sector to promote fair
 competition, protection
 of communications
 services/infrastructure
 and enforcement of
 compliance;
- National Broadcasting Commission (NBC)

- regulates the broadcasting industry in Nigeria in line with the recommendations of the National Mass Communications Policy:
- National Information
 Technology
 Development Agency
 (NITDA) streamlines the institutional arrangements for the implementation of the national policy objectives;
- International bandwidth infrastructure include Glo-1, Main One (Main Street Technologies), West African Cable System (WACS);
- GSM means Globile System of Mobile;
- VSAT refers to Very Small Aperture Satellite;
- CDMA stands for Code-Division Multiple Access;

Ministry of Communications Technology

Federal Ministry of Communications Technology

he Federal Ministry of Communications Technology is one of the new strategic institutions created recently by the President Goodluck Jonathan administration to co-ordinate, supervise, facilitate and promote the development of Nigeria's information communications technology (ICT) sector. Conscious of the strategic role ICT plays in national development, particularly in enhancing national competitiveness as well as creation of job opportunities for the country's teeming younger generation, we have been charged with the mandate to:

- Build on and consolidate the foundation of the tremendous success achieved in the telecoms sector as a result of the liberalization policy of the Federal Government.
- Develop strategies to take our telecoms sector to the next level in data development, internet usage growth and e-business.
- Facilitate universal and costeffective access to communications infrastructure through the development of a national optic fibre backbone.

- Promote the utilization of ICT in all spheres of our national life by optimizing the communications infrastructure – digital content, domestic software applications, delivery of private and public services in e-business and egovernment.
- Facilitate the development of the ICT sector to boost its contribution to Nigeria's gross domestic product (GDP).
- Direct the deployment of information and communications technologies to drive transparency in governance as well as enhance the quality and cost-effectiveness of public service delivery.

Our realization of these mandates will launch Nigeria on the path of radical change from a resource-dependent to a knowledge-based economy as well as transform the country into a major ICT hub where knowledge, technology and innovation are used as tools for wealth creation, security, citizens' empowerment, promotion of efficiency and national competitiveness towards sustainable socio-economic development.

Nigerian Communications Commission

Nigerian Communications Commission (NCC)

Plot 432, Aguiyi Ironsi Way Maitama, Abuja. Tel: 234-9-4617000; Fax: 234-9-4617514

Email: ncc@ncc.gov.ng
Website: http://www.ncc.gov.org

he Nigerian Communications Commission (NCC) was created by the Federal Government under Decree 75 of 1992 as the independent regulatory body for the Nigerian telecommunications industry.

We are saddled with the responsibility of regulating the supply of telecommunications services and facilities, creating an environment that promotes competition among operators in the industry, setting of performance standards for the provision of qualitative and efficient telecommunications services throughout the country.

Our mission is to support a market driven telecommunications industry as well as promote universal access through the consistent enforcement of clear and fair policies that protect stakeholders, ensure efficient resource management, share industry best practices and deliver affordable, quality telecom services.

Our vision is to ensure an information rich environment, comparable globally in quality telecom service provision, regulated by a responsive, world-class organization that is driven by the guiding principles of fairness, firmness and forthrightness in all its dealings.

Our core values are founded on the principles of integrity, excellence, professionalism, responsiveness and innovation.

MTN Nigeria



MTN Nigeria

#85 Golden Plaza Building, Awolowo Road, Falomo, Ikoyi, P.M.B. 80147, Adeola Odeku Post Office, Victoria Island Lagos, Nigeria Tel: 0803 902 0001 Email:customercare@mtnnigeria.net Website: http://www.mtnonline.com TN Nigeria Communications Limited is the largest subsidiary in the MTN Group, with 75.8% owned by MTN International (MTNI) Limited, 21.2% by Mauritius and Nigerian partners through special purpose vehicles, and 3% owned by the International Finance Corporation (IFC – the infrastructure investment arm of the World Bank).

As Africa's leading mobile telephony company, with over 35 million subscribers and operations in 21 countries in Africa and the Middle East, our vision is to be the leading provider of telecommunications services in Nigeria, with a mission to provide first class network quality, customer service and value.

We secured one of four licenses approved by the Federal Government to operate the digital GSM (Global System for Mobile Telecommunications) telephony.

We have consistently placed a high premium on first class network quality, excellent customer service and value-added services for our customers. We have the most expansive network coverage to 85.24% of Nigeria's land mass, spread across 2,394 cities, towns and villages in all 36 states of the federation, including the Federal Capital Territory (FCT), with 85.06% of the population accessible to our services.

We are committed to add value by guaranteeing good corporate governance, fiscal compliance (through various tax payments) and significant contribution to Nigeria's Gross Domestic Product (GDP).

Our deployment of a total of 8,052 kilometres of fibre optic cables across Nigeria to boost the transmission capacity on our network is the most modern and longest Fibre-optic cable to be laid in Africa.

Our mission is to be a catalyst for Nigeria's economic growth and development, helping to unleash Nigeria's strong developmental potential not only through the provision of world class communications, but also undertaking innovative and sustainable corporate social responsibility initiatives.

Huawei Technologies Company Nigeria



Huawei Technologies Company Nigeria Limited

Floor 9th Plot 98 Adeola Odeku Street, South Atlantic Petroleum Towers, Victoria Island, Lagos Tel: 00234-1-3630000 Fax: 00234-1-3630001

Floors 1, 3 & 4, Oakland Centre, Plot 2940, Aguiyi Ironsi Street, Maitama, P.O. Box 7030, Wuse, Abuja Tel: 00234-9-4138715-6 Fax: 00234-9-4130191 Email: zhou xiaoping@huawei.com

Website: http://www.huawei.com/

uawei Technologies Nigeria is a leading telecom solutions provider that has, through continuous customer-centric innovation established end-to-end advantages in telecom network infrastructure, application & software, devices and professional services. With comprehensive strengths in wireline, wireless and IP technologies, we have gained a leading position in the All-IP convergence age.

Our products and solutions have been deployed in over 100 countries and have served 45 of the world's top 50 telecom operators as well as one third of the world's population. Our vision is to enrich people's lives through communication by leveraging our experience and expertise in telecom sector, while our vision is to focus on our customers' market challenges and needs by providing excellent ICT solutions and services to consistently create maximum value for our customers.

We are committed to helping bridge the digital divide and give people the opportunity to join the information age, regardless of their geographic origin.

To help tackle increasing climate challenges, we have deployed a wide range of green solutions that enable customers to reduce power consumption and carbon emissions, contributing to the sustainable development of the social economy and the environment.

Access Bank Plc



Access Bank

Plot 1665, Oyin Jolayemi Street, Victoria Island, Lagos, Nigeria. +234-01-2712005 to 7; +234-01-4619264 to 9 Email ContactCenter@accessbankplc.com Website: http://www.accessbankplc.com banks and 12th in Africa in terms of asset base. As at March 31, 2010, we ranked among the top 500 banks in the world by tier 1 capital. Our phenomenal growth is a remarkable story of transformation from a small obscure Nigerian Bank into one of Africa's financial iconic institutions, with emerging footprints on the international banking landscape.

ccess Bank is one of Nigeria's

top 10 largest commercial

We are the only Nigerian bank with an equity stake by a major international development finance bank, the International Finance Corporation (IFC), which invested about \$15million, apart from a convertible equity investment package of \$30million.

We were granted a banking license in December 19, 1988, before being incorporated as a privately-owned commercial bank the following year. We became a Public Limited Liability Company in 1998, while we obtained a Universal Banking License on February 5, 2001to provide full commercial banking services through a network of branches in major cities of Nigeria.

Our mandate was to transform into one of Nigeria's leading financial institutions within a five - year period (March 2002 – March 2007), by assembling credible and high calibre management team; introducing a culture of excellence founded on

professionalism and integrity; ensuring Human Capital Development and enlargement of shareholder base. Our focus was also on introduction of strong procedures and processes to drive our day-to-day operations; instilling a passion for customers in all members of staff; establishment of a Low Cost Liability Generation Strategy and expansion of branch network to cover all clearing zones within Nigeria as well as creation of a world class Brand Image.

Our philosophy, which is in the core of all our activities, has the vision of transforming the bank into a world-class financial services provider, while our mission is to go beyond the limits of the ordinary, to deliver the perceived impossible, in the quest for excellence. Last June, we emerged winners of the 2011 Financial Times/International Finance Corporation "Sustainable Bank of the Year Award for Africa and Middle East region out of 187 entries from 161 top financial institutions in 61 countries.

Last year, we were recognized by the respected African bankers Magazine with the prestigious award of "Most Socially Responsible Bank in Africa" to maintain the pattern of numerous recognitions earned in the last five years for our commitment to responsible business practice.

OTHER AWARDS

- Hewlett Packard Award for the best implementation of a core banking application (Flexcube 6.2) West Africa 2004;
- · Maritime Bank of the Year (2004);
- Web Jurist 3rd best Website Award (2005);
- Annual ThisDay Newspapers Excellence award as Most Improved bank of the Year (2006);
- The Bankers' Committee 3rd Top bank in financing export sector Award (2006);
- KPMG Nigerian Banking Industry customer survey for service excellence (2007);
- IFC Innovation in Trade Structure Award (2007);
- Best Telecoms Financing Bank of the Year (Transactions) Award (2007);
- The "Brand of the Year" at the annual ThisDay award of Excellence (2008);
- The "Best Bank Payment System" at the annual ThisDay Award of Excellence (2009)

National Broadcasting Commission



National Broadcasting Commission (NBC)

National Broadcasting Commission (NBC) Plot 20, Ibrahim Taiwo Street, Asokoro, P.M.B. 5747, Garki, Abuja, Nigeria Telephone: +234 9 7805730 Email: info@nbc.gov.ng Website: http://www.nbc.gov.ng he National Broadcasting Commission (NBC) is a Federal Government parastatal empowered by Act No. 38 of 1992 as amended by Act no. 55 of 1999 to, amongst others, advice the Federal Government generally on broadcasting as well as licence, regulate and control the broadcast industry in line with the recommendations of the National Mass Communications Policy.

The Commission, which has 10 zonal and 17 state offices across Nigeria, in addition to Abuja, the Headquarters, now has a licence portfolio of over 431 broadcast stations, made up of 211 radio, 136 television, 45 MMDS and 13 DTH, 26 campus community station operators, and still growing.

The Commission's responsibilities include:

- Advising the Federal Government on the implementation of the National Mass Communication Policy, with particular reference to broadcasting, as well as licensing Cable, DTH, and all terrestrial radio and television services.
- Undertaking research and development in the broadcast industry, upholding the principles of equity and fairness in broadcasting and establishing and disseminating a national broadcasting code while also setting standards with regards to the contents and quality of materials broadcast.

Our mandate include:

- Licensing monitoring, regulating and conducting research in broadcasting in Nigeria;
- Ensure the development, through the accreditation of the mass communication curricula in all the tertiary and other institution related to broadcasting.
- · Our functions include:
- Advising the federal government, on the implementation of the National Mass Communication Policy, with particular reference to broadcasting;
- Receiving, processing and considering applications, for establishment, ownership or operation of Radio and Television stations including;
- Cable Television Services, Direct Satellite Broadcast and any other medium of broadcasting;
- Radio and Television stations owned established or operated by the Federal State And Local Government;
- And stations run under private ownership;
- Recommending applications, through the Minister of Information and, National Orientation, to the President, Commander-In-Chief of the Armed forces, for the grant of radio and television licenses;
- Regulating and controlling the broadcast industry;
- Undertaking research and development in the broadcast industry;

Etisalat Nigeria Limited



Etisalat Nigeria Limited

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Fax: 0809-0000201

E-mail: care@etisalat.com.ng Website: http://www.etisalat.com.ng/ tisalat is a private company duly incorporated under Nigerian laws in partnership with Mubadala Development Company and Etisalat of the United Arab Emirates (UAE) under a Unified Access License acquired from the Federal Government in January 2007. Etisalat, which acquired 40% stake in Emerging Markets Telecommunication Services (EMTS), is the operator of the Unified Access License, which includes a mobile license and spectrum in the GSM 1800 and 900 MHz bands.

As the telecommunications service provider in the UAE since 1976, we have firm footprints in 18 countries traversing the Middle East, Asia and Africa. In our many years of operations, we have not only built up state-of-the-art telecom infrastructure in these continents, but we have taken a leadership position in providing innovative and reliable services to our regional and international operators.

In Nigeria, we commenced commercial operations in October 2008, with the innovative 0809uchoose campaign, which enabled Nigerians choose numbers special to them as their mobile numbers. We have consistently demonstrated to the Nigerian people our core values of optimism, simplicity and caring for which we are known in other markets, as we offer world-class telecommunications services.

We are committed to taking our place amongst leading corporate citizens in Nigeria by making wide impact as well as sustainable social investments. We believe offering a solid platform of technological innovation and sustainable investment is the bedrock of solid economic growth and stability.

Our vision is to have a world where people's reach is not limited by matter or distance; a world where people will effortlessly stay in touch with family and friends; a world where businesses of all sizes can reach new markets without the limitations of distance and travel. Our mission is to extend the people's communication reach and frontiers.

Main One Cable Company Limited



Main One Cable Company Limited

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Email: info@mainonecable.com Website: http://www.mainonecable.com/ ain One Cable Company
Limited is the first wholly
African-owned submarine
cable company that provides open
access, wholesale broadband
capacity in West Africa. We are
committed to the use of Internet
Protocol Next-Generation Network (IP
NGN) technologies to expand the
broadband capacity across the West
African sub-regional communications
market as well as facilitate costs
reduction in broadband
communications in Africa.

Our value proposition is to offer reliable telecommunications services through direct and indirect channels at affordable prices, to ensure that customers stay always connected in today's globally competitive communications landscape.

In July 2010, we switched on our 7,000-kilometer submarine fiber optic cable system linking West Africa to Europe, with landing stations in Nigeria and Ghana, and branching units in Morocco, the Canary Islands, Senegal and Ivory Coast, to deliver an unprecedented 1,920 gigabits per second broadband capacity to West Africa.

With 100% uptime on our network since launch, our goal is to be the most scalable and professionally managed international telecommunications service provider on the African continent.

Our value-added services are enabled by internet protocol (IP) technologies, such as virtual private networks (VPNs), voice over IP (VOIP), IPTV and advanced collaboration technologies. We are continually focused on providing innovative, reliable and affordable high capacity fibre optics that ensures first class service delivery of the much needed broadband capacity within the West Africa subregion.

Most telecommunication operators and Internet Service Providers (ISPs) in Nigeria and Ghana today depend on us for broadband capacity to reach their customers in the West African sub-region.

Our submarine cable network has successfully bridged the digital divide in Africa which was created expensive bandwidth. Our network services are designed to guarantee an automatic connection to the rest of the world, thus enabling our customers to maximize their global reach and presence.

Galaxy Backbone Plc



Galaxy Backbone Plc

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Email: info@galaxybackbone.com Website: http://www.galaxybackbone.com/ alaxy Backbone is a 100% wholly-owned Federal Government initiative to consolidate and streamline the increasing proliferation of disparate IT infrastructure networks and assets across ministries, departments and agencies (MDAs) into a single holistic government-wide network. Galaxy Backbone was incorporated in 2006 as a public limited liability company (RC 656992), to operate as a commercial entity.

Our vision is to become the leading enabler of digital inclusion in Nigeria and Africa, while our mission is to drive national development through the provision of a pervasive ICT infrastructure and services to public institutions, under-served communities and other stakeholders.

Our core values include:

- Initiative and Innovation
- Passion and commitment to excellence and results
- · Accountability and Integrity
- Customer centric
- Teamwork.

Our mandate is to build and operate a single nation-wide IT infrastructure platform to provide network services to all Federal Government MDAs as well as effectively managing all national databases and transversal applications and services for all Federal Government MDAs. We provide connectivity and internet access to rural and underserved communities and third party

customers, while also integrating people, technology and best practices to operate a financially independent company.

Our objectives include:

- Support for the attainment of digital inclusion for all by providing connectivity to rural and underserved communities in the country.
- Operate as commercial and profit oriented company to provide services to customers in the public and private sectors.
- Avoid duplication of resources, save costs, and make the best effective use of available resources.
- Provision of the required ICT infrastructure platform to support the Government's reform programme.
- Support the attainment of Millennium Development Goals (MDGs) through the provision of connectivity and solutions that will enable the delivery programmes in education, healthcare, security and agriculture, etc, to rural and underserved communities.

The National Information,
Communication and Education
Programme (NICEP) is our flagship
ICT policy intervention by the Federal
Government aimed at realizing the egovernance and Millennium
Development Goal (MDG) objectives
by providing ICT access to the hardto-reach areas and underserved
communities.

eCredit Limited



eCredit Limited

Plot 1619 Danmole Street, Off Adeola Odeku, Victoria Island, Lagos Telephoen: 07025824126, 08026221202

Email: info@ecreditltd.com Website: http://www.ecreditltd.com Credit is positioned to become Nigeria's first Mobile Virtual Network Operator with integrated systems to create value and become an on demand airtime credit facility issuer to telephone subscribers.

Our vision is to be a world class fortune 500 company, with a mission to be a global player in the telecommunications industry, using the most innovative easy to love, yet simple technology, in a way that delivers utmost value to all stakeholders.

Our corporate strategy is to leverage on existing infrastructure to deliver unique solution; deliver world class experience on solutions deployed; reduce costs without sacrificing customer satisfaction, while increasing revenue through proactive care.

By combining our expertise in mobile application technology development and practical solutions, we design products and services that are easily accessible and offers convenience based on subscriber's lifestyle.

Core values are consistent with our company's reason for existing. Our core values represent timeless, deep convictions about the way business should be conducted and define our way of life and are the stronghold and guiding torch that will make our company successful. Love, innovation, flexibility and excellence are the core values that underline our operations, because we believe all our stakeholders and subscribers need love that we give through our innovative, flexible and excellent services

We envisage a future where eCredit would become almost synonymous with care; people will swap their SIM cards for an eCredit customized SIM card and eCredit will be the most respected brand in all the countries where it operates.

Interra Networks

Digital Sponsor

Interra Networks

Suite 301, 2001 Martin Luther King Jr Drive, Atlanta, GA 30310, USA Tel: +1-404-961-6650 Fax: +1-404-564-6495

Email: abuja@interranetworks.com |

info@interranetworks.com

Website: http://www.interranetworks.com/

nterra Networks is a facilities-based company with physical presence in the United States and Nigeria. We use technology to provide convenient, cost-effective, secure, reliable and scalable products and services designed to the unique requirements of our retail, business and government clientele.

At Interra Networks, we believe that technology is an enabler that we use to create products and services that improve our customers' lives and businesses. Every day, we continue to work hard to earn the trust reposed in us by our customers to deliver new exciting and valuable products.

Our mission is to deliver technologyenabled solutions that would contribute to improved lives of our customers and their businesses. We have a vision to be the preeminent provider of value-adding technology solutions to the worlds' emerging market.

Omatek Computers Limited Omatek Ventures Limited

Digital Sponsor

Omatek Computers Limited | Omatek Ventures Limited

22c Ligali Ayorinde Street, Victoria Island, Lagos, Nigeria Tel: 0700 omatek sales (070066283572537), 0700 omatek edu (0700662835338)

Plot 1087, Kolda Link Street, Off Adetokunbo Ademola Crescent Abuja, Nigeria Tel: 0700 omatek abuja. (070066283522852) Website: http://www.omatekcomputers.com/

matek Computers Limited is Nigeria's first factory that assembles Computer cases, Speakers, Keyboards and Mouse, other than Computer systems and Notebooks in Africa. Our vision is to become the clear leader in the ICT Industry in Africa, while our mission is to professionally provide ICT products and solutions that confer unsurpassed value to our customers. Assembling these computer components in our factory has conferred a great advantage to other systems builders as well as resellers all over Africa for retailing.

We originally started as a training outfit before progressing into providing executive training for bank executives and their counterparts from the oil and gas sector, with our clientele including some multinational companies and the Nigerian National Petroleum Corporation (NNPC).

As part of our transformation, Omatek Ventures Limited, in 1990, became a vendor of some of the world- class computers, including Dell, Compaq, IBM and ACER. Our excellent sales performance, with annual sales revenue of over \$1 million dollars, recommended us to be appointed a premium partner of Microsoft, before metamorphosing into a computer manufacturer.

Our continued strive to meet minimum order quantity requirement of some of the best manufacturers in order to sustain production quality led to the embrace of the small and medium enterprises (SME) scheme in partnership with some banks to:

- Manufacture Casings, keyboards and Speakers from Completely Knocked Down (CKD) Components;
- Produce the OMATEK brand of Computers, Notebooks and Servers
- Export computers, casings and speakers within Africa and
- Generate employment opportunities in the IT Industry for youths.

Today, we have grown into a Group of Companies and a holding company with subsidiaries to strengthen its operations, namely:

- Omatek Computers Limited
- Omatek Computers (Ghana) Limited
- · Omatek Ventures (Ghana) Limited
- Omatek Engineering Services Limited
- Omatek Ventures Distribution Limited

We are the first ICT Company in Nigeria to be listed on the floor of the Nigerian Stock Exchange, creating great advantage to other systems builders and resellers all over Africa for retailing.