



QUARTERLY SUMMARY OF  
TELECOMS SUBSCRIBERS IN  
NIGERIA (Jun '11 – Mar '12)

**% Growth Per  
Quarter**

OPERATORS	Jun-11	Sep-11	Dec-11	Mar-12	Q2-Q3	Q3-Q4	Q4-Q1
MTN Nigeria Communication	40,540,281	41,107,494	41,641,089	42,898,581	1.40	1.30	3.02
Globacom Limited	19,488,756	19,854,111	19,886,014	20,846,604	1.87	0.16	4.83
Celtel Nigeria Limited	15,969,943	16,683,946	18,028,385	18,600,435	4.47	8.06	3.17
M-Tel Limited	258,520	258,520	258,520	258,520	-	-	-
EMTS Limited	7,835,673	9,513,437	10,752,230	11,927,840	21.41	13.02	10.93
<b>Sub-Total (GSM)</b>	<b>84,093,173</b>	<b>87,417,508</b>	<b>90,566,238</b>	<b>94,531,980</b>	<b>3.95</b>	<b>3.60</b>	<b>4.38</b>
Starcomms Limited	1,154,837	1,083,498	980,109	725,871	(6.18)	(9.54)	(25.94)
Visafone Limited	2,596,401	2,636,155	2,604,038	2,495,790	1.53	(1.22)	(4.16)
Multilinks Telkom	974,076	1,050,161	701,304	680,960	7.81	(33.22)	(2.90)
Reliance Telecoms (Reitel)	833,298	445,317	315,619	111,077	(46.56)	(29.12)	(64.81)
<b>Sub-Total (CDMA Mobile)</b>	<b>5,558,612</b>	<b>5,215,131</b>	<b>4,601,070</b>	<b>4,013,698</b>	<b>(6.18)</b>	<b>(11.77)</b>	<b>(12.77)</b>
Starcomms Limited	469,543	422,822	367,367	259,871	(9.95)	(13.12)	(29.26)
Visafone Limited	27,107	26,865	26,393	25,648	(0.89)	(1.76)	(2.82)
Multilinks Telkom	91,952	101,581	70,795	82,742	10.47	(30.31)	16.88
Reliance Telecoms (Reitel)	89,346	64,716	43,784	10,849	(27.57)	(32.34)	(75.22)
Intercellular Nig. Limited	1,068	1,696	1,115	999	58.80	(34.26)	(10.40)
VGC/MTN	10,003	10,944	10,383	19,791	9.41	(5.13)	90.61
MTS1stCommunications	19,744	19,744	19,744	19,744	-	-	-
21 <sup>st</sup> Century Technologies	62,905	70,691	70,087	70,133	12.38	(0.85)	0.07
discCommunications	176	176	176	176	-	-	-
WiTel	80	80	80	80	-	-	-
O'Net (OduaTelecom)	35,421	35,421	35,421	35,421	-	-	-
Rainbownet Limited	14,169	14,169	14,169	14,169	-	-	-
Monarch Communications	500	513	513	513	2.60	-	-
XSBROADBAND	329	329	329	329	-	-	-
Webcom	300	300	300	120	-	-	(60.00)
NITEL	58,750	58,750	58,750	58,750	-	-	-
<b>Sub-Total (Fixed/FixedWireless)</b>	<b>881,393</b>	<b>828,797</b>	<b>719,406</b>	<b>599,335</b>	<b>(5.97)</b>	<b>(13.20)</b>	<b>(16.69)</b>
<b>TOTAL</b>	<b>90,533,178</b>	<b>93,461,436</b>	<b>95,886,714</b>	<b>99,145,013</b>	<b>3.23</b>	<b>2.59</b>	<b>3.40</b>
<b>%Of Mobile (GSM)</b>	92.89	93.53	94.45	95.35			
<b>%Of Mobile (CDMA)</b>	6.14	5.58	4.80	4.05			
<b>%Of Fixed/FixedWireless</b>	0.97	0.89	0.75	0.60			