



QUARTERLY SUMMARY OF  
TELECOMS SUBSCRIBERS IN  
NIGERIA (Mar ' 11 – Dec '11)

**% Growth Per  
Quarter**

OPERATORS	Mar-11	Jun-11	Sep-11	Dec-11	Q1-Q2	Q2-Q3	Q3-Q4
MTN Nigeria Communication	40,211,404	40,540,281	41,107,494	41,641,089	0.82	1.40	1.30
Globacom Limited	19,997,077	19,488,756	19,854,111	19,886,014	(2.54)	1.87	0.16
Celstel Nigeria Limited	16,115,073	15,969,943	16,683,946	18,028,385	(0.90)	4.47	8.06
M-Tel Limited	258,520	258,520	258,520	258,520	-	-	-
EMTS Limited	7,275,724	7,835,673	9,513,437	10,752,230	7.70	21.41	13.02
<b>Sub-Total (GSM)</b>	<b>83,857,798</b>	<b>84,093,173</b>	<b>87,417,508</b>	<b>90,566,238</b>	<b>0.28</b>	<b>3.95</b>	<b>3.60</b>
Starcomms Limited	1,243,626	1,154,837	1,083,498	980,109	(7.14)	(6.18)	(9.54)
Visafone Limited	2,626,273	2,596,401	2,636,155	2,604,038	(1.14)	1.53	(1.22)
Multilinks Telkom	1,319,537	974,076	1,050,161	701,304	(26.18)	7.81	(33.22)
Reliance Telecoms (Reltel)	939,225	833,298	445,317	315,619	(11.28)	(46.56)	(29.12)
<b>Sub-Total (CDMA Mobile)</b>	<b>6,128,661</b>	<b>5,558,612</b>	<b>5,215,131</b>	<b>4,601,070</b>	<b>(9.30)</b>	<b>(6.18)</b>	<b>(11.77)</b>
Starcomms Limited	531,392	469,543	422,822	367,367	(11.64)	(9.95)	(13.12)
Visafone Limited	27,061	27,107	26,865	26,393	0.17	(0.89)	(1.76)
Multilinks Telkom	110,138	91,952	101,581	70,795	(16.51)	10.47	(30.31)
Reliance Telecoms (Reltel)	104,367	89,346	64,716	43,784	(14.39)	(27.57)	(32.34)
Intercellular Nig. Limited	2,056	1,068	1,696	1,115	(48.05)	58.80	(34.26)
VGC/MTN	10,774	10,003	10,944	10,383	(6.99)	9.41	(5.13)
MTS1stCommunications	19,744	19,744	19,744	19,744	-	-	-
21 <sup>st</sup> Century Technologies	68,080	62,905	70,691	70,087	(7.60)	12.38	(0.85)
discCommunications	176	176	176	176	-	-	-
WiTel	80	80	80	80	-	-	-
O'Net (OduaTelecom)	35,421	35,421	35,421	35,421	-	-	-
Rainbownet Limited	14,169	14,169	14,169	14,169	-	-	-
Monarch Communications	497	500	513	513	0.60	2.60	-
XSBROADBAND	329	329	329	329	-	-	-
Webcom	300	300	300	300	-	-	-
NITEL	58,750	58,750	58,750	58,750	-	-	-
<b>Sub-Total (Fixed/FixedWireless)</b>	<b>983,335</b>	<b>881,393</b>	<b>828,797</b>	<b>719,406</b>	<b>(10.37)</b>	<b>(5.97)</b>	<b>(13.20)</b>
<b>TOTAL</b>	<b>90,969,794</b>	<b>90,533,178</b>	<b>93,461,436</b>	<b>95,886,714</b>	<b>(0.48)</b>	<b>3.23</b>	<b>2.59</b>
<b>%Of Mobile (GSM)</b>	92.18	92.89	93.53	94.45			
<b>%Of Mobile (CDMA)</b>	6.74	6.14	5.58	4.80			
<b>%Of Fixed/FixedWireless</b>	1.08	0.97	0.89	0.75			