

Digital Mobile Licence

Granted by

Nigerian Communications Commission
Under Section 12 of Act No. 75 of 1992
And Section 6 of Wireless Telegraphy
Act of 1990

CONTENTS

THE LICENCE.

SCHEDULE 1: CONDITIONS APPLICABLE TO ALL UNDERTAKINGS

PART 1: DEFINITION, INTERPRETATIONS

PART 2: GENERAL CONDITIONS

1. *Compliance with the Act, WTA and Regulations*
2. *Directory Information*
3. *Emergency Situations*
4. *Approval of Tariffs*
5. *Prohibition of Undue Preference and Undue Discrimination*
6. *Prohibition of Cross-Subsidies*
7. *Prohibition of anti-competitive conduct*
8. *Code of Practice for Consumer Affairs*
9. *Arbitration of Disputes with Customers*
10. *Separate Accounts for All Activities*
11. *Code of Practice on the Confidentiality of Customer Information*
12. *Transfer of Licence*
13. *Approval of Joint Ventures*
14. *Associates*
15. *Pre-Notification of Changes in Share Holding*
16. *Interconnection Arrangements*
17. *Payment of Fees*

18. *Requirements to Furnish Information to the Commission*
19. *Amendment of the Licence*
20. *Expiration and Renewal of the Licence*
21. *Revocation*
22. *Exceptions and Limitations on Obligations in Schedule 1*

SCHEDULE 2: Other Conditions applicable to the provision and operation of Public Mobile Communications (Cellular) services within Nigeria

1. *Scope of Operation*
2. *Technical Standards and Specifications*
3. *Authorizations, Permits and Licences*
4. *Service Providers*
5. *Network Roll out*
6. *Approval of Equipment*
7. *Frequency Assignments*
8. *Grade of Service*
9. *Performance Specifications*
10. *Numbering Plan*
11. *Roaming Agreements*
12. *Billing and Metering Arrangements*
13. *Service Agreement*
14. *Limitation of Liabilities*
15. *Licence Limitations*

ANNEXURE 1 Network Roll-out Implementation Timetable

<i>ANNEXURE 2</i>	<i>Network Roll-out Implementation Plan</i>
<i>ANNEXURE 3</i>	<i>Frequencies Authorised for use by Licensee</i>
<i>ANNEXURE 4</i>	<i>Installation Permits and Radio Operation Registrations held by Licensee</i>

LICENCE GRANTED TO _____
TO PROVIDE AND OPERATE A NATIONAL DIGITAL
MOBILE SERVICE IN NIGERIA UNDER SECTION 12
OF ACT NO. 75 OF 1992 AND SECTION 6 OF
WIRELESS TELEGRAPHY ACT OF 1990

THE LICENCE

1. The Nigerian Communications Commission (hereinafter referred to as “**the Commission**”) being a body corporate with perpetual succession rights and a seal, established by Section 1 of Nigerian Communications Commission Act No. 75 of 1992 (hereinafter referred to as “**the Act**”) and in exercise of the powers conferred on it by Section 12 of the Act and Section 6 of the Wireless Telegraphy Act hereby grants to _____
_____ (hereinafter referred to as “**the Licensee**” who where the context so admits shall include its successors and/or assigns) a Licence for the period specified in paragraph 2 subject to the Conditions set out in Schedules 1 and 2, to provide and operate a National Digital Mobile service (hereinafter referred to as the “**licensed undertaking**”) within Nigeria as determined by the Commission.
2. This Licence shall take effect from the Date of Award and shall have a tenure of Fifteen Years thereafter, in the first instance, but subject to Condition 21 of Schedule 1 to this Licence, shall be subject to revocation thereafter upon the giving of Twelve Months notice in writing by the Commission to the Licensee of such revocation.

3. Subject to paragraph 4 hereof, this Licence shall be automatically renewed upon the expiry of the tenure hereof and remain valid for a further period of Five Years unless the Licensee has given written notice to the Commission, at least Twelve Months before the expiry date hereof, of its intention not to renew the Licence.
4. The automatic renewal of the Licence in the manner provided in paragraph 3 hereof shall be subject to the payment, within six months before the expiry date of the Licence, of such Licence fees as the Commission shall specify and the fulfilment of all the terms, conditions and provisions of the Licence, Act, WTA and Regulations.
5. This Licence is valid for the provision and operation of the Service specified in Schedule 2 to this Licence within Nigeria.

EXECUTIVE VICE-CHAIRMAN

SECRETARY TO THE COMMISSION

SCHEDULE 1

PART I

DEFINITIONS AND INTERPRETATION RELATING TO THE CONDITIONS IN SCHEDULES I AND 2

1. In these Conditions unless the context otherwise requires, the expressions shall have the following meanings:

“Act”	Nigerian Communications Commission Act No. 75 of 1992 as amended by Nigerian Communications Commission (Amendment) Act No. 30 of 1998. These Acts were formerly referred to as “Decrees”.
“Carrier” or “Multi-Access Service Operator”	A Public or Privately owned Telecommunications Network comprising Radio or Cable or Satellite sub-systems or any combination of these media deployed for the purpose of providing Domestic and International point-to-point and switched\unswitched point-to- multipoint telecommunications services.
"Cellular"	Radio telecommunications designed to use limited radio frequency spectrum between cellular terminal equipment and network transceivers for the provision of bearer, tele- and supplementary services across the cellular network, by allocating a limited number of frequencies within each of a number of defined geographical areas or cells, allowing the reuse of the same frequencies in different non-adjacent cells, and enabling users to maintain connections whilst moving through different geographical areas by making use of call handover between adjacent cells.
"Cellular Communications System”	A Communications system consisting of mobile switching centres (each of which Typically serves a number of “cells”) which Establish calls to and from mobile customers in their respective call service areas, thereby Generally allowing calls to be transferred from cell to cell without interruption.

“Commission”	The Nigerian Communications Commission and agents appointed pursuant to the powers under the Nigerian Communications Commission Act No. 75 of 1992.
“Commercial Launch Date”	The date when Licensee commences provision of commercial service provided that the Commercial Launch Date shall not be earlier than 90 (ninety) days from the Date of Award.
“Communications equipment”	Any equipment or apparatus for the Purpose of or intended to be used for Communications as part of or comprising a communications system.
“Communications	The provision of a service for Communication through a communications System for the transmission or routing of signals or a combination of these functions.
“Community”	A group of people or persons within a limited geographical area such as a housing estate, village, local government area.
“Connect”	To install, maintain and use any telecommunications line or other apparatus used for telecommunications so that messages which are: <ul style="list-style-type: none"> (a) Conveyed by one Operator are also conveyed by another Operator; or (b) Sent by means of one item of apparatus are conveyed or received by means of another item of apparatus.
"Connectable System"	A telecommunications system approved for use in Nigeria by the Commission, which entitles the Licensee to interconnection under section 17(1) of the Act.
“Cross-ownership Situation”	A cross-ownership situation exists when any person or entity that owns, directly or indirectly (" Attributable Interest "), an ownership stake of more than 25% (twenty five percent) of the Licensee has, directly or indirectly, an ownership stake of more than 25% (twenty five percent) in some other Mobile Operator(s) or in any person or entity that has an Attributable Interest in any Mobile Operator.

“Customer” or “Subscriber”	A person who has entered into a contract with the Licensee for the provision of the service on the Licensee’s terms and conditions lodged in accordance with Condition 13 of Schedule 2 and is not in breach of such terms and conditions.
“Date of Award ”	The date on which the full Licence fees are paid by the Licensee provided that this shall not be more than 14 days from the date of announcement by the Commission of successful winners of the Licence Auction.
“Emergency”	An emergency of any kind, including but not limited to medical emergencies and circumstances whatsoever resulting from major accidents, natural disasters and incidents.
“Emergency Organisation”	In respect of any locality, the relevant Government Department such as the Nigerian Police Force, hospital and ambulance services, and the Federal Fire Service.
“Fixed Telephony” or “Fixed Service”	A telecommunications service in which the end-user terminal is located at a fixed point.
“Geo–Political Zone(s)”	As the context may admit, one or more of Nigeria’s political zones as may be reconstituted from time to time but currently standing at six and consisting of North-Central (Benue, Kaduna, Kogi, Kwara, Nassarawa, Niger and Plateau States), North-East (Adamawa, Bauchi, Borno, Gombe, Taraba and Yobe, and States), North-West (Kano, Katsina, Kebbi, Jigawa, Sokoto and Zamfara States), South-East (Abia, Anambra, Ebonyi Enugu and Imo States) South–South (Akwa Ibom, Bayelsa, Cross River, Delta, Edo and Rivers, States) and South-West (Ekiti, Lagos, Ogun, Ondo, Osun, and Oyo States), Zones.
“GSM”	Global System for Mobile Communications.
“Interconnection Fees”	Fees payable in terms of an Interconnection Agreement for the carriage of messages originating in one network by means of another network.
“Interconnection Guidelines”	The Interconnection Guidelines issued by the Commission establishing requirements for Interconnection between Operators as stated in Condition 16 of Schedule 1.

“Interim Roaming	The Agreement contemplated in Condition 11 of Schedule 2.
“International Gateway”	Telecommunications facility for transmission of signals from Nigeria to countries outside Nigeria and vice versa.
“ITU-T”	The standardisation Bureau of the International Telecommunications Union.
“Leased Line”	A dedicated point-to-point circuit, complying with ITU-T recommendations leased by the Licensee from NITEL or any other Operator or infrastructure providers for the sole purpose of conveying the Licensee’s traffic.
“Licence”	A licence granted or having effect as if granted under Section 12(1) of the Act.
“Licence Fee”	The amount specified by the Commission and paid by the Licensee to the Commission in consideration of this Licence.
“Licensed Line”	A telecommunications line or any part thereof, which the Licensee is authorised to construct, maintain and use in terms of this Licence.
“Licensed Area”	The geographical territory known as the Federal Republic of Nigeria.
“Licensee’s Group”	Licensee’s associated and/or subsidiary companies with significant common equity/shareholding structure.
“Long Distance Operator”	A Telecommunications Operator that is licensed by the Commission to construct own and operate national and/or international transmission networks and provide national and/or international long distance services.
“Master Frequency Plan”	The manifestations of the actions of the Commission to exercise control over and Manage the commercial wavebands of the Radio frequency spectrum in accordance with accepted International Standards.
“Message”	Any sound, signal, sign or image sent, or to be sent, for conveyance by means of a licensed line.

“Mobile Operator”	Any person licensed by the Commission to operate and provide Digital Mobile Service.
“Mobile Terminal Equipment”	A user terminal typically portable or vehicle mounted, which connects the customer to the Licensee’s PLMN by way or a radio link from the terminal to the serving base station in the network, all of which equipment are duly approved by the Commission.
“Monopoly situation”	<p>Subject to specific relevant legislation and/or Regulations, a monopoly situation shall be taken to exist in relation to the supply of telecommunications facilities and/or services of any description in the following cases, amongst others, that is to say -</p> <ul style="list-style-type: none"> (a) At least 30% (thirty percent) of all the telecommunications facilities and/or services of that description which are supplied in Nigeria are supplied by one and the same Operator, or are supplied to one and the same Operator; or (b) At least 30% (thirty percent) of all the telecommunications facilities and/or services of that description which are supplied in Nigeria are supplied by members of one and the same group of associated bodies corporate, or are supplied to members of one and the same group of associated bodies corporate; or (c) One or more agreements are in operation, the result or collective result of which is that telecommunications facilities and/or services of that description are not supplied in Nigeria at all.

The two or more Operators referred to in paragraph (b) hereof, in relation to telecommunications facilities and/or services of any description, are any two or more Operators (not being a group of associated bodies corporate) who whether voluntarily or not, and whether by agreement or not, so conduct their respective affairs as in any way to prevent, restrict or distort competition in connection with the production or supply of telecommunications facilities of that description, whether or not they themselves are affected by the competition and whether the competition is between Operators interested as producers or suppliers or

(in relation to telecommunications facilities) between Operators interested as Customers or Producers or Suppliers or (in regard to telecommunications services) between Operators interested as Operators by whom or as Operators for whom services are supplied.

“Naira” or “N”	The lawful currency of the Federal Republic of Nigeria.
“Net Revenues”	For any period, gross revenues collected by the Licensee for the services during such period (after deducting any value-added taxes or other taxes with similar effect); it being understood and agreed that “Net Revenues” shall include all payments Received by the Licensee during such period from any other Operator for interconnection pursuant to an Interconnection agreement or otherwise only to the extent that the total of all such receipts exceed the total of all payments made by the Licensee during such period to any other Operator for Interconnection pursuant to an Interconnection Agreement or otherwise.
“Network”	A network consisting of both a fixed line network and the Cellular communication system used solely for the provision of the service.
“Network Implementation Timetable”	The timetables set out in Annexure 1
“Nigeria”	The entire geographical area, the territorial waters, air limits of Nigeria and any area to which the provisions of the Act apply.
“NITEL”	Nigerian Telecommunications Limited.
“Operator”	A Provider of a telecommunications service duly licensed by the Commission.
“Person”	Any individual, Firm, Corporation, Partnership, Trust, Limited Liability Company, Joint Venture, Government or other Entity.
“PLMN”	Public Land Mobile Network
“Radio Regulations”	The publication of the International Telecommunications Union (ITU) that delineates radio frequencies into bands and stipulates the services applicable to each frequency

	band and the conditions of bringing into use of such frequencies.
“Regulations”	The Regulations enacted by the Commission or any other competent authority under the Act and/or WTA and such further Regulations relating to the Services as the Commission may adopt from time to time.
“Roaming Service”	A type of service or facility which enables the customer of one Operator to utilise the facilities of another such Provider with whom the customer has no direct pre-existing service or contractual relationship to place an outgoing call or receive an incoming call.
“Rural Area”	A geographical area without a telephone exchange or with a telephone exchange that has less than 500 lines.
“Service”	The provision of the Digital Mobile service.
“Service Provider”	Any person who is in the business of providing the service to another and who has a contract with the Licensee and is licensed by the Commission for such purpose.
“Tariffs”	The charges by a Communications Service Provider to the customers.
“Telecommunications”	Any form of transmission, broadcast or reception of signs, signals, texts, images, sounds or data by wire, by optical means, microwave or other electromagnetic means.
“Telecommunications Network Infrastructure”	Any form of installation or group of installations which ensure either the transmission or the transmission and routing of telecommunications signals and the associated exchange of the control and operational information, between network termination points.
“Telecommunications Services”	Any service including the transmission and/or routing of signs, signals, texts, images, sounds or data or a combination of these functions, using telecommunication process.
“Telecommunications System”	A system in which: <ul style="list-style-type: none"> i) The Base stations comprised in the system are automatically controlled by a central processor;

- ii) The strength of the emissions of the Base stations is automatically controlled so as to secure as far as is technically possible that each base station can effectively provide services only in the cell in which it is located;
- iii) The radio frequencies used for Radio communication to connect the base stations to the terminal equipment are assigned automatically;
- iv) The terminal equipment are designed or adapted to be capable of being used while in motion; and
- v) Conveyance of messages that is in progress in the telecommunications system as the terminal equipment moves from cell to cell and is handed-off automatically.

“Territory”

Geographical area of the Federal Republic of Nigeria.

“Wireless Telegraphy Act”
or “WTA”

Wireless Telegraphy Act Cap 469 Laws of the Federation of Nigeria 1990 as amended by Wireless Telegraphy (Amendment) Act No. 31 of 1998

2. The Interpretation Act Cap. 192 LAWS OF THE FEDERATION OF NIGERIA [**“Interpretation Act”**] shall apply for the purpose of interpreting these Conditions.
3. Any word or expression used in these Conditions shall unless the context otherwise require have the same meaning as it has in the Interpretation Act.
4. For the purposes of interpreting these Conditions headings and titles to any Condition shall be disregarded.
5. Any reference in any of the Conditions, however expressed, to the Commission notifying the Licensee of any matter, consulting the Licensee about any matter, affording the Licensee an opportunity to make representation, taking representations made by the Licensee into account, or explaining, or giving reasons for, any matter to the Licensee, shall be without prejudice to any obligation of due process or similar obligation which the Commission is or may be under by virtue of any rule or principle of law or otherwise.

6. This Licence and the legal relations between the licensee and the Commission and any claim instituted by the Licensee or the Commission with respect to matters arising under or in connection with or in respect of this Licence shall be governed by and construed in accordance with the Laws of the Federal Republic of Nigeria.
7. This Licence constitutes the entire set of terms and conditions applicable to the Licence and supersedes all other prior understandings, both written and oral, between the Commission and the Licensee. The Annexures hereto are a part of this Licence as if fully set forth herein.
8. If any provision in or obligation under this Licence is considered invalid, illegal or unenforceable by a Court of competent Jurisdiction, such judicial decision must, as regards such invalidity, be strictly interpreted and shall not affect or impair the validity, legality or unenforceability of any other provision in or obligation under this Licence.

SCHEDULE 1

PART 2: General Conditions included under Section 12 of the Act.

Condition 1

Compliance with the Act, WTA and Regulations.

- 1.1 The Licensee shall comply with the provisions of the Act, WTA and Regulations made thereto and with any direction, determination or order that the Act and/or WTA provide for the Commission to give or make.
- 1.2 Neither the Licensee nor its officers, directors, employees, agents, or counsel shall in any response to the Commission or any inquiry or in any application, pleading, report or any other written statement submitted to the Commission, make any misrepresentation or wilful material omission bearing on any matter within the Commission's jurisdiction.
- 1.3 Unless otherwise provided in this Licence, any notifications, service of process, petitions, claims and other communications requested or permitted pursuant to this Licence shall be made in writing and shall be considered validly made when delivered by hand or by courier, telex or facsimile to the Licensee at the Licensee's address provided to the Commission for contact purposes and for the Commission at any of the registered offices of the Commission.

Condition 2

Directory Information

- 2.1. The Licensee shall provide a number to all customers for the provision of directory services, including but not limited to directory enquiries.
- 2.2. The Licensee shall ensure that
 - (a) Directory Information concerning each of its Subscribers is included in a publicly available telephone directory and as part of a Directory Information Service provided to its Customers; and
 - (b) Each of its Subscribers has the right to verify, correct or request removal of such Directory Information relating to that Subscriber.
- 2.3 Subject to Condition 2.6, the Directory Information Service and Directories referred to in Conditions 2.1 and 2.2 above shall contain Directory Information on all Subscribers who have been allocated telephone numbers except to the extent that such Subscribers have expressed opposition to inclusion of Directory Information about them.
- 2.4 The Directories referred to in this Condition may be produced by the Licensee or by another person and shall be in a form approved by the Commission whether printed or electronic or both and shall be updated on a regular basis.
- 2.5 The Licensee may charge end-users a reasonable fee for making available the Directory Information Service and directories referred to in this Condition and may charge its Subscribers a reasonable fee for inclusion of Directory Information in a directory, or as part of the Directory Information Service referred to in Condition 2.1.
- 2.6 The provisions of this Condition, or such aspects thereof as may be impossible to implement, may not apply to the Licensee's customers whose details and particulars are not known or available to the Licensee.

Emergency Situations

- 3.1 The Licensee shall provide at its own cost and by means of its lines, such infrastructural facilities as would enable a Caller free of charge, in the event of an emergency in the area serviced by the Licensee, to
- (a) Access operator assistance services; and
 - (b) Access emergency services and communicate with an emergency organisation.
- The Licensee shall ensure that such emergency calls have priority access over all other routine calls in the Network.
- 3.2 The Licensee shall, after consultation with the authorities responsible for Emergency Organisations and services as the Commission may from time to time determine and whose names are notified to the Licensee by the Commission make plans or other arrangements for the provision or, as the case may be, the rapid restoration of such telecommunication services as are practicable and may reasonably be required in Emergencies.
- 3.3 The Licensee shall take all reasonably practicable steps to maintain, to the greatest extent possible,
- (a) The availability of its Services, having particular regard to the needs of Emergency Organisations, in the event of catastrophic network failure or in cases of Force Majeure such as flood, lightning, fire, etc;
 - (b) The integrity of the Licensee's Network, having particular regard to the needs of Emergency Organisations, that is to say, protection of the physical and functional operation of such systems and services against malfunctions or failure caused by electrical conditions, signalling protocols or traffic loads.
- 3.4 The Commission shall instruct the Licensee, in an emergency, to cooperate with the relevant Government entity that is responsible for managing that emergency. Within 9 (nine) months from the Date of Award, the Licensee shall submit to the Commission its procedural and operational plans that the Licensee would adopt in the event of any emergency.

Condition 4

Approval of Tariffs

- 4.1 The Licensee shall lodge with the Commission, a notice of tariffs and any variation thereto, which sets out in relation to each kind of service that the Licensee proposes to offer:
- a) a description of the service;
 - b) details of the nature and amounts of charges payable for the service; and
 - c) the method adopted for determining the charges.
- 4.2 If the charges in the tariff plan vary, in nature, in their amounts or both, the notice must set out, why and how the charges vary. The notice must be precise and detailed enough to be used to work out the nature and amounts of charges payable for the supply of the particular service. The tariffs must be in a form approved by the Commission who, subject to Condition 4.5, will provide written reasons in the event of non-approval.
- 4.3 The notice of tariffs lodged with the Commission must state the period (i.e. the term) for which it is to be in force. Subject to Condition 4.5, the term must not begin until approval for the tariffs is given by the Commission and shall not operate simultaneously with any previously approved Licensee's tariff for the same service.
- 4.4 The Licensee shall provide the specified telecommunications service at the charges and upon the terms and conditions so approved by the Commission and shall not depart therefrom without prior written approval by the Commission of the proposed changes. **Provided** that the Licensee shall be at liberty to offer discount schemes to its subscribers, without the prior approval of the Commission in a fully transparent manner. Such discount schemes and any revisions thereto shall be published in the same manner as is set out in Conditions 4.6 and 4.7 hereof.
- 4.5 The Commission shall communicate to the Licensee its decision on the notice of tariffs or any application for changes thereto within 90 (ninety) days from the date of receipt of the notice by the Commission. A failure by the Commission to communicate its decision to the Licensee within the timeline herein specified shall be deemed to constitute an approval of the tariff or changes thereto and the Licensee shall, in that event, be at liberty upon the expiry of the said timeline to implement the tariff structure or the revisions thereto.

- 4.6 The Licensee shall publish in a manner and at the times indicated in Condition 4.7 hereof the charges, terms and conditions, including subsequent revisions thereto, on which it offers to provide the specified telecommunications service in accordance with an obligation imposed by or under this Licence.
- 4.7 Publication shall be effected by:
- a) Placing a copy thereof in a publicly accessible part of every office of the Licensee in such manner and in such place that is readily available for inspection free of charge by members of the general public during normal office hours on every working day.
 - b) Sending a copy thereof or such parts thereof as are appropriate to any person who may request such a copy.
- 4.8 Where the Licensee publishes a notice of amendment to a charge in the form of an extract from the Licensee's price list the new price shall be clearly identifiable and the operative date specified.

Condition 5

Prohibition on Undue Preference and Undue Discrimination

- 5.1 The Licensee shall not (whether in respect of charges, application of discount schemes, or other terms or conditions applied or otherwise) show undue preference to or exercise undue discrimination against any particular person or persons of any class or description in respect of:
- a) the provision of a service under this Licence; or
 - b) the connection of any equipment approved by the Commission.
- 5.2 The Licensee shall be deemed to have shown such undue preference or to have exercised such discrimination if *inter alia* it unfairly favours to a material extent a business carried on by it or by its lawful telecommunications associates in relation to any of the matters mentioned in Condition 5.1 so as to place at a significant competitive disadvantage persons competing with that business.
- 5.3 Notwithstanding the provisions of Condition 5.1 the Licensee may provide the Service to a Customer on charges, terms and conditions that are preferential if the charge in question is in accordance with a tariff plan and terms and conditions that have been duly lodged with the Commission as required hereunder.
- 5.4 The sharing of infrastructure and facilities with other similarly Licensed persons and the terms and conditions thereof shall be subject to the prior approval of the Commission.
- 5.5 Any question relating to whether any act done or course of conduct pursued by the Licensee amounts to such undue preference or such undue discrimination shall be determined by the Commission, but nothing done in any manner by the Licensee shall be regarded as undue preference or undue discrimination if and to the extent that the Licensee is required to do that thing in that manner by or under any provision of this Licence.

Prohibition of Cross-Subsidies

- 6.1 The Licensee shall ensure that his business under this Licence is not unfairly cross-subsidised from any other source, except in cases where the Licensee is under an obligation to provide service at a place in an area in which the demand or the prospective demand for the service is not sufficient, having regard to the revenue likely to be earned from the provision of the service in the area, to meet all the costs reasonably to be incurred by the Licensee in providing the service there, including;
- i) the cost of equipment necessary for the provision of the service there;
 - ii) the cost of installing, maintaining and operating such equipment for the purpose of providing service there, and
 - iii) the cost of the trained manpower necessary to provide the service there;
- in which case prior approval shall be obtained from the Commission.
- 6.2 Where it appears to the Commission that the Licensee's business is unfairly cross-subsidised from any other source whatsoever, it shall take such steps as the Commission shall deem necessary to remedy the situation.
- 6.3 For the purposes of determining cross-subsidy, the Licensee shall record at full cost in its accounting records any material transfer between it and any other member of the Licensee's Group or any other source whatsoever. For the purposes of this Condition:
- (a) A transfer from one business to another business or company takes place when anything (including any service or money) produced or acquired by, normally used in, or otherwise at the disposal of, the first mentioned business is made available for the purposes of the other business or company; and
 - (b) **"Full cost"** in the case of money transferred includes the market rate of interest for that money.

Prohibition of anti-competitive conduct

- 7.1 The Licensee shall not engage in any conduct which in the opinion of the Commission has the purpose or effect of preventing or substantially limiting, restricting or distorting competition in the operation of the Service or in any market for the provision or acquisition of telecommunication installation, service or apparatus.
- 7.2 The conduct which the Commission may consider as the relevant purpose or effect referred to in Condition 7.1 includes but is not limited to:
- i) Collusive agreements to fix the price of any apparatus or service
 - ii) Boycotting the supply of goods or services to competitors;
 - iii) Entering into exclusive arrangements which prevent competitors from having access to supplies or outlets;
 - iv) Agreements between Licensees to share the available market between them along geographic or customer lines;
 - v) Agreements limiting production, markets, distribution of equipment or technical development to the prejudice of consumers;
 - vi) Applying dissimilar conditions to equivalent transactions with different parties, thereby placing one or some of the parties at a competitive disadvantage.
- 7.3 In particular but without limiting the generality of the conduct referred to in Condition 7.1, the Licensee shall not:
- (i) Enter into any agreement, arrangement, or understanding, whether legally enforceable or not, which has or is likely to have the purpose or effect of preventing or substantially restricting competition in any market for the provision or acquisition of any telecommunication installations, services or apparatus;
 - (ii) Give an undue preference to, or receive an unfair advantages from a business carried on by it or by an associated or affiliated company, service or person, if in the opinion of the Commission, competitors would be placed at a significant competitive disadvantage or competition would be prevented or substantially restricted within the meaning of Condition 7.1.

(iii) Make it a condition of:

- a) Providing any telecommunication service;
- b) Supplying any telecommunication equipment;

that any person should acquire from the Licensee or from any other person specified or described by the Licensee:

- i) any telecommunication service other than the telecommunication service requested save where that service cannot be provided without the provision of that other telecommunication service; or
- ii) any telecommunication equipment (including in particular but not limited to terminal equipment) not incorporated in the Systems supplied save where the telecommunication service requested cannot otherwise be provided or the telecommunication equipment cannot otherwise be used.

7.4 Except where the Commission has agreed otherwise, the Licensee shall not do either of the things described in sub-paragraphs (a) and (b) of Condition 7.3(iii) together with the other in a manner or for charges or on terms or conditions more favourable than would be available for doing one thing without that other.

7.5 Notwithstanding the provisions of Conditions 7.3(iii) and 7.4 the Licensee may where it supplies as part of the same transaction or interconnected series of transactions two or more items of telecommunications equipment, offer quantity discounts or more favourable terms and conditions in respect of quantity in relation to such equipment which it so supplies whether those items or equipment are of the same or different descriptions.

7.6 In the event of default by the Licensee in regard to any of the provisions of this Condition, the Commission shall, subject to specific prevailing legislation and/or regulations, take such steps as it deems necessary to remedy the situation including but not limited to issuance of directives to the Licensee and application of sanctions and/or fines against the Licensee.

Condition 8

Code of Practice for Consumer Affairs

- 8.1 The Licensee shall in consultation with the Commission prepare and publish in accordance with Condition 4.6 and 4.7 not later than three months after the Commercial Launch Date a Code of Practice including:
- (a) Guidance to their customers and employees in respect of disputes or complaints relating to the provision of service by them and the time frame for handling complaints through this procedure;
 - (b) Further recourse available to a customer who is dissatisfied with the Licensee's complaints handling procedure;
 - (c) Advice to such customers on charging, billing and enquiries in relation thereof;
 - (d) Advise and procedures on the proper use of the service by such customers;
 - (e) Procedures adopted by the Licensee to check the accuracy of a customer's telephone account;
 - (f) Procedures adopted by the Licensee to assist customers in emergency situations; and
 - (g) Availability to customers of quality of service information relating to the Licensee's network services.
- 8.2 The Licensee shall consult the Commission once every year about the operation of the Code of Practice.
- 8.3 The Licensee must keep and maintain all information on the complaints made to the Licensee by the Licensee's Customers and shall provide such information to the Commission at least once in each year. The Commission may, after consultation with the Licensee publish the information, provided that such publication shall relate to a period of not less than three months range calculated on the basis of the date of complaint and shall be published together with similar information pertaining to the other Cellular Operators.
- 8.4 The Licensee shall establish and maintain efficient information and assistance to assist the Customers in resolving questions relating to the installation and all other

relevant issues relating to the Services. In the provision of such services the Licensee shall not discriminate between the Customers.

- 8.5 The Licensee shall have available copies of any forms that may be issued by the Commission for the filing of formal or informal complaints, and shall make such forms available to the Customers promptly upon request. The Licensee will train its personnel responsible for interfacing with the Customers to inform the Customers that they have a right to lodge formal or informal complaints with the Commission, and that the Licensee can make any issued forms available.

Arbitration of Disputes with Customers

9.1 The Licensee shall include in the standard terms and conditions on which it provides telecommunication services provisions giving persons who have entered into contracts with it for the provision of telecommunication services the opportunity to refer to an inexpensive independent arbitration procedure, instead of to a court of law, any dispute relating to the provision of these services which does not involve a complicated issue of law or a sum greater than such sum as the Commission may from time to time determine. The arbitration procedures and the method of appointment of the arbitrators shall be subject to consultation with the Commission.

9.2 The Commission shall settle;

- a) Any dispute between the Licensee and the Customer relating to the provision of the Services which the Commission is capable of resolving in accordance with the established procedure for redressing grievances of customers, and
- b) Any other dispute between the Licensees and the customers within the scope of the powers given under the Act.

Separate Accounts for all Activities

- 10.1 This Condition applies for the purpose of ensuring that a Licensee establishes as soon as reasonably practicable, not later than 12 months from the Date of Award, accounting and reporting arrangements sufficient to enable the Licensee's finances in relation to a Telecommunication Services provided pursuant to this Licence to be assessed and reported separately from its other Telecommunications Services and from the other commercial activities of the Licensee.
- 10.2 The Licensee shall:
- (a) Maintain accounting records in such a form that the activities of one commercial telecommunications services and another Licensed undertaking and/or other commercial activities (collectively referred to in this Condition as "Businesses") are separately identifiable or separately attributable in the books of the Licensee, being records sufficient to show and explain the transactions of each of those Businesses;
 - (b) Prepare in respect of each complete financial year of the Licensee, or of such lesser periods as the Commission may specify, accounting statements setting out costs (including capital costs), revenue and financial position of each of the Businesses and including a reasonable assessment of the assets employed in and liabilities attributable to each of them and showing separately, in the case of yearly accounting statements, the amount of any material item of revenue, cost, asset or liability which has been either:
 - i) Charged from or allocated to any other business of the Licensee together with a description of the basis of the value on which the charge or allocation was made; or
 - ii) Determined by apportionment or attribution from an activity common to the Businesses and if not otherwise disclosed, the basis of the apportionment or attribution.
 - (c) Procure in respect of each of those accounting statements prepared in respect of a complete financial year of the Licensee a report by the Licensee's Auditor stating whether in his opinion that statement is adequate for the purposes of this Condition; and
 - (d) Deliver to the Commission a copy of each of the accounting statements and of the reports relating thereto required under sub-paragraphs (a) and

(b) above as soon as reasonably practicable and in any event not later than six (6) months after the end of the period to which they relate.

- 10.3 Accounting statements prepared under Condition 10.2(b) in respect of each financial year shall so far as reasonably practicable, be prepared in the formats and in accordance with the accounting principles and rules which apply to the annual accounts of the Licensee and shall state the accounting policies used.
- 10.4 The Licensee shall establish and maintain adequate records to permit the effective supervision and enforcement of the terms of this licence by the Commission. By March 1st of each year, the Licensee shall submit to the Commission a financial statement together with requisite documents showing the Licensee's Net Revenues, including the balance sheet of Licensee as at the end of the Licensee's fiscal year preceding the said March 1st. The Licensee shall in addition submit to the Commission all its related statements of operations, equity and cash flows. The statements and documents shall in each case be accompanied by a report thereon prepared by independent accountants stating that such financial statements fairly represent the financial position of the Licensee at the dates indicated therein and were prepared in accordance with accounting principles generally acceptable internationally.
- 10.5 In addition to the foregoing, the Commission may request the Licensee to submit other periodic reports, financial statements, statistics and other data regarding the Licensee's operations and activities. The Commission may publish such information with the exception of confidential information, privileged information and trade secrets. The Commission shall have the right to inspect or to instruct an auditor or other personnel to (at the expense of the Licensee) review the files, records and other data of the Licensee with a view to monitoring and enforcing the terms of this licence effectively. In giving such instructions however the Commission shall be mindful of the attendant costs which must be fair and reasonable and must not present an undue burden on the Licensee.

**Code of Practice on the Confidentiality
Of Customer Information**

- 11.1 The Licensee shall take all reasonable steps to ensure that its employees observe the provisions of a Code of Practice which:
- a) Specifies the persons to whom they may not disclose information which has been acquired in the course of the Licensee's Business about a customer of the Licensee or that customers' business without the prior consent of that customer;
 - b) Regulates the information about any such customer or his business that may be disclosed without his consent.
- 11.2 The Licensee shall within three months of the Date of Award submit a draft of the code of practice to the Commission for its approval. In the event of a disagreement between the Licensee and the Commission on the contents of the code of practice or any portion thereof, the Commission's ruling shall prevail.
- 11.3 This condition is without prejudice to the general duties at law of the Licensee towards its customers.

Transfer of Licences

- 12.1 The Licensee shall not transfer or assign its Licence to another party without the prior written approval of the Commission and such approval shall be made valid only by the application of the seal of the Commission.
- 12.2 A person to whom a Licence is to be transferred shall apply to the Commission for a Licence to carry on the relevant telecommunications undertakings on the prescribed application form and shall satisfy the conditions set down by the Commission before any transfer of Licence may be considered.
- 12.3 Where the Licensee seeks to transfer its Licence to another person, it shall comply with all terms and conditions of its Licence as at the date of transfer and shall have paid all outstanding fees to the Commission.
- 12.4 The Commission may defer the consideration of any application for Licence or transfer of Licence as long as it deems fit and may, in its absolute discretion, either grant or refuse to grant same.

Approval of Joint Ventures

- 13.1 The Licensee shall give particulars of any of the agreements or arrangements to which this Condition applies for approval of the Commission before the coming into effect of such agreements or arrangements.
- 13.2 These agreements are Agreements or arrangements between the Licensee and any person:
- a) For the establishment or control of any body corporate for the purpose of:
 - i. Providing telecommunications services in Nigeria which requires a Licence; or
 - ii. The production of telecommunications equipment for supply in Nigeria where that production would lead to a monopoly situation which would not otherwise exist in relation to the supply of telecommunications equipment of any description in Nigeria;
 - b) For the establishment of a partnership for any of the purposes and in any of the circumstances specified in paragraph (a) above;
 - c) In the nature of a joint venture for the purpose of providing telecommunications services that require a Licence.

Members of Licensee's Group and/or Associates

14.1 Where, without prejudice to the Licensee's obligations under these Conditions in respect in particular to anything done on its behalf:

- a) Any Associate of the Licensee or member of the Licensee's Group does anything which the Licensee is prohibited from doing under these Conditions or fails to do anything which the Licensee is in the circumstances required to do; or
- b) Any Associate or Member of the Licensee's Group has done something which would, if it had been done by the Licensee, require the Licensee to take or refrain from taking a particular action under this Licence and neither the Licensee nor the Associate or Member has met that further requirement; and
- c) The Commission is of the opinion:
 - i. That in consequence the Licensee is seeking to or is in a material and substantial way avoiding obligations which would apply under these Conditions if the thing had been done or not done by the Licensee; and
 - ii. That having regard to the duty imposed on it by Section 4 of the Act it ought to make a direction under this Condition,

then the Commission may direct the Licensee to take such steps as the Commission deems appropriate for the purpose of remedying the matter, including but not limited to restraining the Associate or Member of the Licensee's Group from continuing with the act or refraining from carrying on with that member or Associate such commercial activities connected with the Licensee's Businesses as the Commission may determine .

14.2 For the purposes of this Condition a person is an Associate of the Licensee if he is a subsidiary of or another body corporate controlled by it.

Pre-notification of Changes in Shareholding

- 15.1 Except as specified in Condition 15.2 the Licensee shall notify and obtain the prior approval of the Commission in respect of any change in the control of any of the shares in the Licensee to which this Condition applies and any such notification shall be given as soon as practicable prior to the proposed change in structure.
- 15.2 The Licensee shall not be obliged to notify and/or obtain the prior approval of the Commission in respect of any such change where the number of such shares the control of which it is proposed to change when aggregated to the number of such shares the control of which has been changed at any time after the granting of this licence (whether or not the change has previously been notified to the Commission in accordance with this Condition) does not exceed 10% of the total number of shares in the Licensee to which this Condition applies.
- 15.3 In particular, the Licensee shall notify the Commission not later than 30 days before the taking effect of any of the arrangements of the description mentioned in Condition 15.4
- 15.4 Those descriptions of arrangements are:
- a) Any arrangement for obtaining a listing of any shares in the Licensee on any Stock Exchange in any part of the world provided that such listing shall not have the effect of vesting greater than 50% (fifty per centum) of the issued voting share capital of the Licensee in a manufacturer or supplier of telecommunications equipment; and
 - b) Any arrangement for dealing in any shares in the Licensee on an unlisted market in Nigeria.
- 15.5 This Condition applies to all shares in the Licensee the holder of which for the time being is entitled to vote on any matter at a general meeting of the Licensee.
- 15.6 Not later than March 1st of each year, the Licensee shall deliver to the Commission a report on the current ownership of the Licensee. The report shall contain the following information: i) in the case of an individual owner, the name of that individual; ii) in the case of a partnership as owner, the name of each partner and the interest of each partner; iii) in the case of a company or other organisation as owner, the name, residence, citizenship, and stockholding of every officer, director, trustee, executor, administrator, receiver and member of the

organisation, and of any stockholder holding stock amounting to five (5) per cent or more of the votes of the company.

- 15.7 If in the Commission's opinion, any change in the Licensee's shareholding structure, (whether or not notified to the Commission pursuant to this Condition), creates or has the potential of creating a monopoly or cross-ownership situation, the Commission shall, subject to specific prevailing legislation and/or regulations, take such steps as it deems necessary to prevent the situation including but not limited to issuance of directives to the Licensee and application of sanctions and/or fines against the Licensee in the event of default.

Interconnection Arrangements

- 16.1 The Licensee shall have the right to interconnect its Network with the Network of the Carrier or any other Licensee. The Licensee shall connect and keep connected its network with the public switched network and the networks of other operators. The Licensee shall enter into an agreement with the Carrier or such other Licensee to connect and keep connected their respective systems and to establish and to maintain such one or more points of connection.
- 16.2 All interconnection agreements between the Licensee and the Operators shall be in writing and shall comply with (i) the Act, the Regulations, and the Interconnection Guidelines as set out in Conditions 16.7 and 16.8 below; and (ii) the principles of neutrality, non-discrimination, fair competition, universal coverage, equality of access and equal terms and conditions.
- 16.3 The Licensee shall file with the Commission all interconnection agreements entered into pursuant to Condition 16.2 of this Section, not later than ten (10) days from the date of execution of the agreement. The Licensee and the Operators shall furnish to the Commission any additional information that the Commission requires in respect of each interconnection agreement and on evaluating the terms and conditions and the charges set out in the proposed interconnection agreement the Commission may require the Licensee and the interconnecting party to revise the agreement if interconnection as contemplated therein is inconsistent with the Act, the Regulations or guidelines as stipulated by the Commission or the integrity of the public network.
- 16.4 Subject to the provisions of this Condition the Carrier or such other Licensee shall, unless it is impracticable to do so, enter into an agreement with the Licensee:
 - (a) To connect, and keep connected the Licensee's Connectable System to any of the Carrier's or Licensee's Systems and accordingly to establish and maintain such one or more Points of Connection as are reasonably required and are of sufficient capacity and in sufficient number to enable Messages conveyed or to be conveyed by means of both systems in such a way as conveniently to meet all reasonable demands for the conveyance of messages; and
 - (b) Without prejudice to Condition 16.4(a), to establish and maintain such Points of Connection as will enable persons running telecommunication systems connected to the Carrier's or Licensee's system to exercise

freedom of choice as to the extent to which Messages are conveyed by means of their Systems and in routing Messages so conveyed.

- 16.5 The Carrier or Licensee shall not be obliged under Condition 16.4 to enter into an agreement to do anything if:
- (a) In the opinion of such Carrier or Licensee it would be liable to cause the death of or personal injury to, or damage the property of, the Carrier or Licensee or any person engaged in the Carrier's or Licensee's business, or materially to impair the quality of any telecommunication service provided by means of any of the Carrier's or Licensee's Systems or any telecommunication system (other than the Licensee's system) connected thereto and the Commission has not expressed a contrary opinion; or
 - (b) In the opinion of the Carrier or such Licensee:
 - (i) it would require an adjustment to, or modification of, any of the Carrier's or Licensee's systems whether by incorporation of equipment or otherwise or the provision by the Carrier or Licensee of services or information which in any particular case would not be reasonably required; or
 - (ii) it would not be reasonably practicable to require the Carrier or such Licensee to do that thing, or permit it to be done, at the time or in the manner required by the Licensee, having regard to the state of technical development of the Carrier's systems or such Licensee's systems or any other matter which appears to the Commission to be relevant and the Commission has not expressed a contrary opinion.
- 16.6 The Carrier may require that an agreement to be entered into under Condition 16.4 should be subject to terms and conditions, but only such terms and conditions as are in accordance with Conditions 16.7, 16.8 and 16.9 hereof.
- 16.7 Subject to Conditions 16.8 and 16.9 hereof the following terms and conditions shall be agreed upon between the Carrier and Licensee or between the Licensees in regard to the agreement specified under Conditions 16.4 and 16.6 hereof:
- (a) The charges to be paid by the Licensee for anything done under an agreement of the kind described in Condition 16.4 or as a result of such agreement;
 - (b) The method adopted or to be adopted to make or maintain the connection;

- (c) The Points of Connection in the Carrier's or Licensee's systems at which the connection is or is to be made (including arrangements for determining the point at which Messages will be transferred from one system to another and arrangements for conveying and re-routing Messages in cases of Emergency or difficulty);
- (d) Any restrictions on the telecommunication services to be provided by the Licensee or the Carrier being restrictions needed to satisfy International obligations or recommendations applying to and accepted by the Nigerian Government or to which the Commission consents from time to time;
- (e) The time when and period for which the Licensee or the Carrier is to be obliged to do anything or to permit anything to be done and any arrangements for reviewing the terms and conditions of the agreement;
- (f) The form and manner in which Messages are to be transmitted or received at the Points of Connection including arrangements for numbering and the use of appropriate call progress tones and announcements;
- (g) The means of securing that any Message will be received by means of the connection with a signal quality which is in accordance with any obligations and recommendations of the International Telecommunication Union which apply to the Nigerian Government and are accepted by them or with any other standard to which the Commission consents for the purpose from time to time;
- (h) Arrangements for charging customers and others in respect of Messages conveyed by virtue of the agreement;
- (i) Arrangements for Messages conveyed or to be conveyed outside Nigeria; and
- (j) Any other matter of which the Commission is satisfied that account should be taken in the special circumstances of any particular case or which is agreed between the Licensee and the Carrier or between Licensees.

16.8 If after a period which appears to the Commission to be reasonable for the purpose the Carrier or Licensee has failed to enter into an agreement as required by the Licensee under Condition 16.4 hereof, then the Commission shall, on the application of the Licensee or the Carrier, determine the permitted terms and conditions for the purpose of that agreement which have not been agreed between the Carrier and the Licensee being terms and conditions relating to the

matters mentioned in Condition 16.7 which appear to the Commission reasonably necessary to secure:

- (a) That the Licensee pays to the Carrier the cost of anything done pursuant to or in connection with the agreement including fully allocated costs attributable to the services to be provided and taking into account relevant overheads and a reasonable rate of return on attributable assets;
- (b) That the Carrier or such Licensee is properly indemnified against any liabilities to third parties or damage to the Carrier's Systems or such Licensee's systems or loss arising from such damage which may result from the performance of the agreement;
- (c) That the Carrier or Licensee is reasonably able in all the circumstances (including its obligations and reasonably foreseeable obligations to permit other Operators to provide services by means of Points of Connection under this Condition) to finance the other services which it is required to provide and to recover costs which are incurred for the provision of those other services or are necessarily incidental thereto;
- (d) That the quality of any telecommunications services provided by means of the Carrier's Systems and any systems (other than the Licensee's system) connected thereto is maintained.
- (e) That the requirements of fair competition are satisfied;
- (f) That proper account is taken of any other matter reasonably required for the protection of the interests of the Carrier or such Licensee to the extent that no interest of the Licensee is unduly prejudiced, including the need to ensure:
 - (i) that arrangements for connection accord with good engineering principles and practice;
 - (ii) that the commercial development of the Carrier's or such Licensee's Systems is not unduly impeded;
 - (iii) that Messages which originate from one system and are conveyed by another should pass through a Point of Connection as near as reasonably practicable to the place from which they are initially sent or at which they are ultimately received;
 - (iv) that the Licensee does not rely unduly upon services provided by the carrier or such Licensee as a means of satisfying his own obligations under its Licensee;

- (v) that the Carrier's or such Licensee's obligations to the Licensee are determined having due regard to its obligations and reasonably foreseeable obligations to establish Points of Connection for others;
- (vi) that arrangements made under this condition are so far as circumstances allow in as similar a form as practicable notwithstanding the variety of Licensees entitled to such arrangements under this Connection.

16.9 The Carrier or such Licensee shall not be compelled to enter into any agreement under Condition 16.4 if it presents to the Commission in writing its reasons for not wanting to enter into any such agreement and the Commission determines that those reasons are reasonable having regard to the matters mentioned in Condition 16.8.

16.10 Where

- (a) An agreement has been entered into under Condition 16.4 but for any reason (including but not limited to breach of that agreement) any obligation which the Carrier or such Licensee is required to carry out under the agreement is not being done; and
- (b) The Commission is satisfied that the obligation ought to be carried out in order to ensure that a connection made pursuant to that agreement is maintained or that a connection is established pursuant to that agreement and that messages are conveyed by means of the connection in accordance with the agreement; and
- (c) The Commission is satisfied that the Licensee is not able satisfactorily to enforce the agreement so that the obligation is not carried out within such time as the Commission considers necessary

then, if the Commission so directs, the Carrier or such Licensee shall carry out the obligation subject to such conditions as the Commission determines to be reasonable in the circumstances, having regard, in particular, to the permitted terms and conditions which apply and to anything which the Commission may reasonably require the Licensee to do in order to mitigate the effects of the Carrier's failure to carry out the obligations which he is required to perform.

Condition 17

Payment of Fees

- 17.1 In consideration for granting the Licensee the right to construct, establish, maintain and operate the service, the Licensee shall pay to the Commission in full and without any deductions whatsoever:
- (a) The Licence Fee; and
 - (b) An Annual operating levy which shall represent two and a half (2.5%) per cent of the Licensee's audited net revenue payable within three months after the end of the first year of the Licence and thereafter quarterly on the Licensee's assessed net revenue within 30 days of the end of such quarter to be adjusted immediately on receipt of the audited annual financial statements of the Licensee.
- 17.2 The most recent audited account or where this not available, the management account or any other account or projection of the Licensee's operations will be admitted for the purpose of calculating the net revenue for the year under consideration and may be duly adjusted when the year's audited account becomes available.
- 17.3 The Commission shall determine the Licence fee payable for and in respect of any renewal of the Licence.
- 17.4 The Licence fee as set out above shall be inclusive of the numbering fees and frequency charges and exclusive of any sales or other taxes.
- 17.5 The frequency charges hereunder are limited only to the mobile cellular service spectrum that has been assigned to the Licensee pursuant to this Licence. In particular, the Licensee shall apply and pay quite separately for any frequency assignment in regard to any service that is ancillary to the mobile cellular service including but not limited to the rollout of a transmission network and/or operation of an international gateway.

Requirement to furnish Information to the Commission

- 18.1 The Licensee shall permit the Commission to inspect and if required to make copies of records, documents and accounts relating to the Licensee's business for the purpose of enabling the Commission to perform its functions under the Act and the Conditions of this Licence.
- 18.2 Without prejudice to any other provision of this Licence, the Licensee shall furnish or procure to be furnished to the Commission, in such manner and at such times as the Commission may request, such information in the form of documents, accounts, estimates, returns and without prejudice to the generality of the foregoing, such other information as the Commission may reasonably require for the purposes of (i) exercising the functions assigned to it by or under the Act; (ii) verifying that the Licensee is complying with the Licence Conditions; and (iii) keeping statistical records.
- 18.3 In making any such request the Commission shall ensure that no undue burden is imposed on the Licensee in procuring and furnishing such information and, in particular, that the Licensee is not required to procure or furnish a report which would not normally be available to it unless the Commission considers the particular report essential for the purposes specified in Condition 18.2.
- 18.4 Without prejudice to the generality of Condition 18.2 and notwithstanding the provisions of Condition 18.3, the Licensee shall, furnish to the Commission within 6 (six) months of its financial year end a "Financial Statement". If the Commission so requests, there will be appended to the Statement a report from the Licensee's Auditor stating whether in his opinion the methods of allocation of costs, assets and liabilities are reasonable and whether the Statement has been properly prepared applying those methods and is adequate for the purposes specified in Condition 18.5 hereof.
- 18.5 In this Condition, "**Financial Statement**" means an accounting statement the purposes of which are to set out and fairly present the costs (including capital costs), revenue and financial position of the Licensee's services including a reasonable assessment of the assets employed in and liabilities attributable to those services. The level of desegregation as between services specified in, and in relation to the financial information contained in the Statement shall be of such level as the Commission may require from time after consultation with the Licensee.

- 18.6 From time to time, the Commission may require specific details to be included in the Licensee's Financial Statement for the purposes specified in Condition 18.2 hereof and the Licensee shall promptly comply with such requirements.
- 18.7 In this Condition "documents" includes, without prejudice to the generality thereof, drawings, designs, plans, or specifications.

Amendment of the Licence

- 19.1** The Commission shall have the capacity to amend this Licence as it deems necessary **provided** that it shall give prior notice to the Licensee of any amendments to the Licence terms and conditions if such changes or amendments shall have the effect of imposing additional obligations either in favour of or otherwise on the Licensee.

Expiration and Renewal of the Licence

- 20.1 This Licence shall expire and all operating authorizations under it terminate:
- (i) Upon the expiration of the Licence term, unless renewed in accordance with the provisions of this Licence, or
 - (ii) By mutual agreement between the Commission and the Licensee provided that the Commission shall have full discretion to determine whether the Licence fees paid or any portion thereof shall be refunded.
- 20.2 This Licence shall be automatically renewed upon the expiry of the tenure hereof and remain valid for a further period of Five Years unless the Licensee has given written notice to the Commission, at least Twelve Months before the expiry date hereof, of its intention not to renew the Licence.
- 20.3 The automatic renewal of the Licence in the manner provided in Condition 20.2 hereof shall be subject to the payment, within six months before the expiry date of the Licence, of such Licence fees as the Commission shall specify and the fulfilment of all the terms, conditions and provisions of the Licence, Act, WTA and Regulations.

Condition 21

Revocation

- 21.1 Notwithstanding any contrary provision in this Licence contained, the Commission may at any time revoke this Licence by Twelve Months' notice in writing given to the Licensee at its registered office where the Licensee is in breach of any of the Conditions attached to this Licence and the breach has not been rectified within 21 days after the Commission had notified the Licensee of the breach.
- 21.2 Notwithstanding any contrary provision in this Licence contained, the Commission may at any time revoke this Licence by Three Months notice in writing given to the Licensee at its registered office in any of the following circumstances:
- (a) If the Licensee agrees in writing with the Commission that this Licence be revoked;
 - (b) If the Licensee ceases to carry on its Business for which this Licence is granted;
 - (c) If any amount payable under Condition 17 of Schedule 1 is unpaid after it became due and remains unpaid for a period of 21 days after the Commission notified the Licensee in writing that the payment is due;
 - (d) If within six months of the Date of Award, the Licensee has not commenced full operation to the satisfaction of the Commission provided that the Commission would have given a prior notice to the Licensee specifying the details of the Licensee's default and requiring that remedial steps be taken within 30 days of the notice;
 - (e) If the Licensee fails to ensure that its equipment is type approved by the Commission or a body approved by or accredited to the Commission;
 - (f) If the Licensee:
 - (i) is unable to pay its debts,
 - (ii) enters into receivership or liquidation,
 - (iii) takes any action for voluntary winding-up, or dissolution or such action is taken by any other person or enters into any scheme of arrangement (other than in any such case for the purpose of reconstruction or amalgamation) upon terms and within such period as may previously have been approved in writing by the

Commission or if a receiver or trustee is appointed or if any order is made for its compulsory winding –up or dissolution.

- (g) If the Licensee does not fulfill the Network roll out implementation plan as set out in this Licence.
- (h) If the Licensee has made false statements, representations or warranties in applying for the Licence.

21.3 The Licence fees paid in respect of a revoked Licence shall not be refunded in part or whole consequent upon such revocation except at the absolute discretion of the Commission.

Exceptions and Limitations on Obligations in Schedule 1

Unless the context otherwise requires the Licensee's obligations under these Conditions shall have effect subject to the following exceptions and limitations:

- 22.1 The Licensee shall not be held to have failed to comply with an obligation imposed upon it by or under these Conditions if and to the extent that the Licensee is prevented from complying with that obligation by any physical, topographical or other natural obstacle, or as a result of fire, explosion, accident, emergency, riot, war, civil commotion or insurrection.
- 22.2 In the event that any of the circumstances specified in Condition 22.1 causes damage to the PLMN operated by the Licensee, the Licensee shall be obligated to repair or rebuild the PLMN pursuant to a timetable and work plan to be established by the Licensee and approved by the Commission, and subject to adequate changes in the provisions of this Licence at the instance and discretion of the Commission.

SCHEDULE 2:

OTHER CONDITIONS OF LICENCE FOR THE PROVISION AND OPERATION OF PUBLIC MOBILE COMMUNICATIONS (CELLULAR) SERVICES

Condition 1

Scope of Operation

- 1.1 The Licensee is authorized by this Licence to construct, maintain, operate and use a National PLMN for the territory to:
 - (a) Provide and operate a National Digital Mobile Radio telephony service in the 900 and 1800MHz frequency bands, and
 - (b) Connect mobile terminal equipment using Radio telephony technology for the provision of service; and
 - (c) Interconnect with the network of any Carrier, Mobile or any other Operator.
- 1.2 The Licensee is authorized to construct, own, operate, maintain and use an International Gateway and a transmission network for the purposes of paragraphs (a) and (b) of Condition 1.1 above.
- 1.3 Without prejudice to the provisions of Condition 1.2 hereof, the Licensee may lease transmission capacity from NITEL or any other authorized Long Distance or Multi-Service Access Operators for the purposes of Condition 1.1 above.
- 1.4 The Licensee is authorized to render the Licensed Services between points within the Federal Republic of Nigeria and points outside the Federal Republic of Nigeria in conjunction with other Carriers authorized by their respective administrations.

Condition 2

Technical Standards and Specifications

- 2.1 The Licensee's Network shall throughout the term of the Licence conform to the Commission's Technical specifications. The Licensee shall introduce measures and at all times use its resources to ensure that apparatus in the PLMN including the Terminal Equipment operated by the Licensee shall comply with –
 - (i) The requirements for Electro Magnetic compatibility, and
 - (ii) The requirement for network interface, both as prescribed in accordance with international specifications and by the Commission's standards.
- 2.2 The Licensee shall not alter any of these specifications except with the prior written approval of the Commission.
- 2.3 The lines installed, maintained and used by the Licensee shall throughout the term of the Licence conform to such specifications and standards and CCITT recommendations as prescribed by the Commission.
- 2.4 Subject to the Commission's periodic directives, the Licensee shall at all times fully comply with the recommendations of the International Telecommunications Union and its associated organisations as they apply to Nigeria from time to time.
- 2.5 Subject to the Commission's contrary directives, the Licensee shall design, construct, maintain and operate the Network in accordance with the statements and representations made in the application for the Licence.

Authorisations, Permits and Licences

- 3.1 The Licensee shall obtain all necessary licences and permits including building permits and other non-telecommunications permits required to build, implement, modify and remove installations and buildings in accordance with relevant applicable Laws and Regulations.

Condition 4

Service Providers

- 4.1 The rights under this Licence may be exercised partially through agents, contractors or Service Providers. The Licensee shall have full discretion to determine and implement the appropriate means of marketing and distribution of its services inclusive of the appointment and termination thereof of agents and Service Providers. The Licensee shall be responsible for their acts and omissions in respect thereof in consequence whereof:
- (a) The Licensee shall stipulate adequate provisions in its contracts with its agents, contractors and Service Providers to ensure that their exercise of any of the rights of the Licensee does not contravene any of the conditions of this Licence;
 - (b) Should an agent, contractor or service provider of the Licensee commit any act or omission in contravention of a Condition of this Licence, the Licensee shall upon becoming aware thereof act as expeditiously as is reasonably possible to remedy such contravention and the Licensee shall be afforded reasonable time for such purposes; and
 - (c) The Commission shall upon becoming aware of any contravention of Licence conditions by agents, contractors or service Providers of the Licensee or any complaints lodged with the Commission in relation thereto forthwith in writing notify the Licensee accordingly.

Condition 5

Network Roll Out

- 5.1 The Licensee shall implement a Network Roll Out in accordance with an Implementation Timetable as stipulated by the Commission and set out in Annexure 1 hereto. The Licensee shall at all times comply with the Implementation Timetable.

- 5.2 Pursuant to the Network Roll Out as set out in Condition 5.1 above, the Licensee shall submit to the Commission not later than the 15th day of January of each Calendar year, following the Commercial Launch Date, a Report of the Network Roll Out achieved in compliance with the Implementation timetable referred to above.

Approval of Equipment

- 6.1 The Licensee shall ensure that its equipment is type approved by the Commission or a body approved by or accredited to the Commission before commencing operations.

Frequency Assignments

- 7.1 In consideration of the Licence Fee paid by the Licensee to the Commission and subject to Condition 17.5 of Schedule 1, the Commission hereby assigns to the Licensee the Frequencies better specified in Annexure 3 hereof, pursuant to the Wireless Telegraphy Act and upon the terms and conditions in the WTA and this Licence contained.
- 7.2 The Licensee shall utilize the frequencies hereby assigned solely and entirely for the provision of the licensed undertaking. The Licensee further covenants that it shall, in the use of the frequency spectrum, conform to the general allocation of Frequencies in the ITU Regulations and Assignments by the Commission.
- 7.3 The Service operated by the Licensee shall be operated only on the radio frequencies and frequency bands which the Commission may assign to the Licensee as set out in Annexure 3 and the Commission may refuse to assign further frequencies or require the Licensee by notice in writing to cease to provide the Service on any frequency previously assigned to the Licensee if *inter alia* in the opinion of the Commission the Licensee is not making efficient use of that frequency.
- 7.4 The Commission may, by giving not less than 12 months' notice in writing to the Licensee, require the Licensee upon such date as may be specified in the notice to cease to operate using the frequency assigned to the Licensee and to use such new frequency as the Commission should designate.

Grade of Service

- 8.1 The Licensee shall ensure that the traffic capacity provided in its system where it accesses a Telecommunications Network Infrastructure shall be dimensioned to guarantee a satisfactory grade of service. The Commission shall determine the grade-of-service threshold that shall be met or exceeded by the Licensee and may periodically revise (and keep the Licensee informed of) such grade-of-service thresholds.
- 8.2 The Licensee shall provide a good, efficient and continuous service that meets grade-of-service thresholds periodically specified by the Commission and in a manner satisfactory to the Commission and shall not reduce or cease to provide the service unless with the express written approval of the Commission.
- 8.3 In the event of default by the Licensee in regard to any of the provisions of this Condition, the Commission shall, subject to specific prevailing legislation and/or regulations, take such steps as it deems necessary to remedy the situation including but not limited to issuance of directives to the Licensee and application of sanctions and/or fines against the Licensee.
- 8.4 The Licensee shall within 30 days from the Commercial Launch Date install equipment and devices that meet ITU-T standards for measuring the grade of services.
- 8.5 The Licensee shall permit the Commission to inspect the Licensee's equipment and devices for measuring service grade, to inspect the Licensee's files, records and other data relating to the measuring of service grade and to request the Licensee to submit such reports, statistics and other data and to conduct such measurements as the Commission deems necessary in order to determine compliance with the Act, WTA, the Regulations and this Licence.
- 8.6 If the Commission has reason to believe that measuring equipment devices or methods are not installed or do not meet the standards aforesaid, the Commission shall instruct the Licensee to install or upgrade the equipment and devices to the required standards within 30 days from the date of such instruction. If the Licensee fails to install or upgrade the equipment and the devices to the required standards within the period specified above, the Licensee shall be subject to a fine of N5,000,000.00 (Five Million Naira only) for every calendar month or any part thereof that it so defaults.

Condition 9

Performance Specifications

- 9.1 Subject to Conditions 9.2 and 9.3 below, the Licensee shall not intentionally interrupt operation of the Cellular Communications System or any portion thereof in the normal course of business and shall not suspend any aspect of the provision of the Service without notifying the Commission in writing and giving reasonable notice to the Customers.
- 9.2 The requirements of Condition 9.1 shall not apply if the interruption or suspension is due to an emergency or to Force Majeure under Condition 22 of Schedule 1 of this Licence or to other circumstances, in the Commission's opinion, beyond the Licensee's control.
- 9.3 The Licensee may terminate the provision of the Service to any Customer if the Customer fails to comply with the terms and conditions of the Service Agreement between the Licensee and the Customer.

Condition 10

Numbering Plan

- 10.1 The Licensee shall conform to the numbering plan approved by the Commission and any directions given by the Commission in respect of the numbering plan and any direction the Commission may give to facilitate the portability of telephone numbers between Cellular operators.
- 10.2 Not later than 30 (thirty) days from the Date of Award, the Commission shall
- (i) Assign the Licensee a unique code number which shall serve as a routing designator to all calls terminating on its communications system, and comprise not less than 10,000,000 (ten million) numbers;
 - (ii) At the request of the Licensee, assign additional number blocks to the Licensee upon the exhaustion of the numbers specified in paragraph (i) hereof, subject to the terms and conditions in this Condition contained;
 - (iii) Subject to paragraphs (i) and (ii) above, be responsible for administering, amending, revising and coordinating the national numbering plan in accordance with the requirements of international laws and recommendations from the International Telecommunications Union and other international entities and in accordance with the principles of free and fair competition; and
 - (iv) Consider recommendations and opinions from the Licensee relating to the national numbering plan.
- 10.3 The Licensee shall at all times comply with the Regulations concerning the implementation of the national numbering plan.

Condition 11

Roaming Agreements

- 11.1 After a period of twelve months from the Commercial Launch Date and subject to obtaining prior written approval from the Commission, the Licensee shall enter into agreements to provide National Roaming Services on a reciprocal basis to every other Cellular Operator that requests such service. An agreement to provide National Roaming Services shall require the Licensee to provide the Service upon request to all Customers of any other Cellular Operator provided that such Customers are located within Nigeria.
- 11.2 If the Licensee fails to agree on fair and equitable conditions for the provision of Roaming Services with such other Cellular Operator that may request service, the matter may be referred to the Commission for resolution.
- 11.3 In the event that the Licensee and the Cellular Operators fail to agree with the terms of the Interim Roaming Agreement they shall refer those specific terms to arbitration where the Commission shall be the arbitrator and the decision of the Commission shall be final and binding.

Billing and Metering Arrangements

- 12.1 The Licensee shall on request provide each of its Customers, [save pre-paid customers], at no additional cost, with an itemised bill which shall contain, amongst other details, the name, address, telephone number, account number, number called, time of call, call duration and call charge. The Licensee shall ensure that calls that are free of charge to its Subscribers, including calls to help-lines and Emergency Organisations, shall not be identified in its Subscribers' itemized bills.
- 12.2 The Licensee shall not render any bill in respect of any description of telecommunications services provided by the Licensee unless every amount (other than an indication of unit charge) stated in that bill is no higher than an amount which represents the true extent of any such Service actually provided by the Licensee to the customer in question.
- 12.3 Without prejudice to the generality of Condition 12.2 the Licensee shall at all times maintain in operation such a Billing Process as facilitates compliance by the Licensee with, and is calculated to prevent contravention by it of, that paragraph.
- 12.4 The Licensee shall keep such records as may be necessary or as may be determined by the Commission to be necessary for the purpose of satisfying the Commission that the Billing Process has the characteristics required by Condition 12.3.
- 12.5 The Licensee shall install and use metering and billing systems that are reliable and accurately record the extent of the Service provided to its Customers and any other Operator.
- 12.6 The Licensee shall set out in any account or invoice sent to any such operator or Customer the true extent of the Service actually provided to that Operator or Customer in the period to which the account or invoice relates.
- 12.7 The Licensee shall:
- (j) Upon the written request of the Commission and within 14 (fourteen) days of such request, conduct tests on the metering equipment to assess its accuracy, reliability, and conformity to the technical standards, if any, specified by the Commission. The Licensee shall submit the test results to the Commission within 14 days after the date of the test or such other longer period as the Commission may determine;

- (ii) Permit the Commission to inspect its metering and billing system at any time and to cooperate in facilitating any such inspection; and
 - (iii) Alter, adapt, modify or improve such system in accordance with any reasonable requirement which the Commission may specify in writing from time to time, for the purposes indicated in Conditions 12.1, 12.2, 12.3 and 12.5 above.
- 12.8 Pursuant to Condition 12.7(ii), the Commission shall inspect the metering and billing systems at reasonable times and on giving reasonable notice to the Licensee except in any circumstance where giving such notice would frustrate the purpose of the inspection.
- 12.9 Before specifying any alteration, adaptation, modification or improvement on any metering or billing system, the Commission shall consult the Licensee and take full account of any representation made by the Licensee.

Service Agreement

- 13.1 Within 90 (ninety) days from the Commercial Launch Date, the Licensee shall submit to the Commission for its approval a form of service agreement (the “**Service Agreement**”) containing the terms and conditions for the provision of Services to prospective Customers. Within 30 (thirty) days of receipt of the Service Agreement, the Commission shall either (i) approve such agreement in the event that the Commission determines that such agreement adequately protects the interests of the Customers or (ii) notify the Licensee of its disapproval thereof. The Commission shall not unnecessarily withhold its approval of the Service Agreement. In the event that the Commission disapproves of the Service Agreement, such notice shall include specific recommendations for the improvement thereof. Within 15 (fifteen) days of receipt of the Commission’s notice of disapproval, the Licensee shall submit a revised Service Agreement incorporating the Commission’s specific recommendations.
- 13.2 Promptly upon receipt of the Commission’s approval of the Service Agreement, the Licensee shall notify all its Customers of its terms and conditions and shall thereafter provide Service based upon such Service Agreement.
- 13.3 The Licensee may from time to time modify the Service Agreement by giving not less than 30 (thirty) days prior written notice to the Commission and the Customers. If the Commission has not objected to the proposed modification within such 30 (thirty) day period, the modification shall then become effective as set forth in such notice.
- 13.4 The Licensee shall publish the Service Agreements and any amendments thereto in the manner and at the times specified in Conditions 4.6 and 4.7 of Schedule 1 hereof.

Condition 14

Limitation of Liabilities

- 14.1 Subject to Condition 14.2 and notwithstanding any contrary provision of this Licence, the Commission shall not be liable in contract, tort or otherwise to the Licensee or any third party whomsoever for any indirect, contingent or consequential loss or damage or for loss of profit, business, revenue, goodwill, opportunities or anticipated savings, cost of capital, cost of substitute service, facilities or products, or down-time costs, consequent upon the issuance, actualization or any Condition of this Licence or any act taken by the Commission in connection with or pursuant to this Licence or any other matter related howsoever thereto.
- 14.2 The Commission's total liability, cumulative or otherwise, under this Licence and in regard to any matter related to the Licence shall at all times be limited to the actual cumulative amount paid at any given time to the Commission by the Licensee pursuant to this Licence.

Condition 15

Licence Limitations

- 15.1 The Licensee shall not roam on other networks within Nigeria until twelve (12) months after the Commercial Launch Date.
- 15.2 The Licensee shall employ its International Gateway exclusively for its operations pursuant to this Licence and shall not sell capacity in the said Gateway to any other person.
- 15.3 This Licence does not permit the Licensee to operate and provide fixed telephony services.
- 15.4 The Licensee is expressly prohibited from rendering any other communications services not expressly included within the scope of this Licence.

ANNEXURE 1

NETWORK ROLL OUT IMPLEMENTATION TIMETABLE

The Licensee shall install, maintain and use Radio Equipment in such a way as to enable the provision of services by means of the Digital Mobile Network to provide roll out obligations as follows:

- A. (i) a minimum of 100,000 lines connected to subscribers 12 months after Commercial Launch;
- (ii) a minimum of 750,000 lines connected to subscribers 36 months after Commercial Launch;
- (iii) a minimum of 1,500,000 lines connected to subscribers 60 months after Commercial Launch; and
- B. 36 months after Commercial Launch a minimum of 5% of its total lines to each of the geopolitical zones of Nigeria.

ANNEXURE 2

NETWORK ROLL OUT IMPLEMENTATION PLAN

- A. Penalty for failure to meet zonal targets of a minimum of 5% of total subscribers per geo-political zone by 36 months after Commercial Launch Date [“CL+36”].

The penalty will be calculated and payable FOR EACH ZONE only if the achieved number of subscribers for that zone is less than 5% of the total subscribers. The amount payable (p) will be governed by the following formulae

$P = N1,000.00 (X-Y)$ where

X = Licensee’s targeted number of subscribers as at CL+36 (equivalent to 5% of total subscribers)

Y = actual number of subscribers as at that date

- B. Penalty for failure to meet total annual targets starting from CL+12.

The penalty payable (p) will be calculated at three different times i. e. CL+12, CL+36 and CL+60. The penalty will only be payable if the achieved number of subscribers is less than the Licensee’s targeted number of subscribers as at that date. The amount payable (p) will be governed by the following formulae

$P = N1,000.00 (X-Y)$ where

CL = Commercial Launch Date as defined in the Licence

CL+12 means 12 months after the Commercial Launch Date.

X = Licensee’s targeted number of subscribers as at that date Y= actual number of subscribers as at that date.

$P = N500.00 (X-Y)$ where

CL = Commercial Launch Date as defined in the Licence

CL+36 means 36 months after the Commercial Launch Date.

X = Licensee’s targeted number of subscribers as at that date

Y= actual number of subscribers as at that date.

$P = N250.00 (X-Y)$ where

CL = Commercial Launch Date as defined in the Licence

CL+60 means 60 months after the Commercial Launch Date.

X = Licensee’s targeted number of subscribers as at that date

Y= actual number of subscribers as at that date.

ANNEXURE 3

FREQUENCIES AUTHORISED FOR USE BY LICENSEE

The Licensee shall be authorized to use the following radio frequencies according to the terms of the following certificate, and also subject to the terms and conditions of this Licence, WTA and the Regulations.

Annexure 4

INSTALLATION PERMITS AND RADIO OPERATION REGISTRATIONS HELD BY LICENSEE