

Quarterly Summary of Operator Data

September 2010 – June 2011

OPERATOR	SEP 2010	DEC 2010	MAR 2011	JUN 2011	% Growth per Quarter		
					Q3—Q4	Q4—Q1	Q1—Q2
MTN Nigeria Communications	36,530,000	38,683,520	40,211,404	40,540,281	5.89	3.94	0.82
Globacom Limited	17,604,838	19,627,415	19,997,077	19,488,756	11.48	1.88	(2.54)
Celstel Nigeria Limited (Airtel)	15,551,849	15,834,243	16,115,073	15,969,943	1.81	1.77	(0.90)
MTEL Limited	258,520	258,520	258,520	258,520	-	-	-
EMTS Limited (Etisalat)	5,417,393	6,791,986	7,275,724	7,835,673	25.37	7.12	7.70
Sub-Total (GSM)	75,362,600	81,195,684	83,857,798	84,093,173	7.74	3.28	0.28
Starcomms Limited	1,274,623	1,149,380	1,243,626	1,154,837	(9.82)	8.19	(7.14)
Visafone Limited	2,598,433	2,558,876	2,626,273	2,596,401	(1.52)	2.63	(1.14)
Multilinks Telkom	1,718,812	1,454,704	1,319,537	974,076	(15.36)	(9.29)	(26.18)
Reliance Telecoms (Retel)	939,153	939,145	939,225	833,298	-	0.01	(11.28)
Sub-Total (CDMA)	6,531,021	6,102,105	6,128,661	5,558,612	(6.56)	0.43	(9.30)
Starcomms Limited	642,894	575,417	531,392	469,543	(10.49)	(7.65)	(11.64)
Visafone Limited	32,107	27,012	27,061	27,107	(15.84)	0.18	0.17
Multilinks Telkom	146,955	121,834	110,138	91,952	(17.09)	(9.59)	(16.51)
Reliance Telecoms (Zoom)	104,360	104,367	104,367	89,346	-	-	(14.39)
InterCellular Nigeria Limited	10,891	7,609	2,056	1,068	(30.13)	(72.97)	(48.05)
VGC/MTN	19,999	14,724	10,774	10,003	(26.37)	(26.82)	(6.99)
MTS 1st Communications	19,744	19,744	19,744	19,744	-	-	-
21st Century Technologies	69,515	69,722	68,080	62,905	0.29	(2.35)	(7.60)
disc Communications	176	176	176	176	-	-	-
WITEL	80	80	80	80	-	-	-
O'Net (Odua Telecom)	35,421	35,421	35,421	35,421	-	-	-
Rainbownet Limited	14,169	14,169	14,169	14,169	-	-	-
Monarch Communications	492	497	497	500	1.01	-	0.60
XS BROADBAND	329	329	329	329	-	-	-
Webcom	395	386	300	300	(2.27)	(22.70)	-
NITEL	58,750	58,750	58,750	58,750	-	-	-
Sub-Total (Fixed/Fixed Wireless)	1,156,277	1,050,237	983,335	881,393	(9.17)	(6.37)	(10.37)
TOTAL	83,049,898	88,348,026	90,969,794	90,533,178	6.37	2.96	(0.48)
% of Mobile (GSM)	90.74	91.90	92.18	92.89			
% of Mobile (CDMA)	7.86	6.91	6.74	6.14			
% of Fixed/Fixed Wireless	1.39	1.19	1.08	0.97			