

INFORMATION REQUEST NOTICE

2021 YEAR END

TO ALL INFRASTRUCTURE SHARING & COLLOCATION SERVICE PROVIDERS

Pursuant To Sections 64–66 of the Nigerian Communications Act, 2003.

NAME OF OPERATOR: _____

Page 1 | 13

SECTION A. <u>CONTACT INFORMATION</u>

1. <u>Company Details:</u>

Legal Nam	e:	
Operating	Or Trade Name:	
Address:		
City:		State:
Telephone((s):	Fax:
Email:		Website:
Exact Type	of Service Provided:	
List corpora	te branches below (if any)	
	itact Person/Focal Point (for ope	-
(a)		
(b)	Designation:	
(c)	Telephone(s): Fixed:	Mobile:
(d)	Fax:	
(e)	E-mail Address:	
3. <u>Dat</u>	te of Commencement of Service:	
4. <u>Gen</u>	eral Information:	

(a) Operational Status:

COVERAGE DATA SECTION B.

Coverage ar	ea (please sp	ecify all th	e states whe	re company ha	s network op	perations ar	ıd facilities):
State	Presence	State	Presence	State	Presence	State	Presence
Abia		Delta		Kaduna		Ogun	
Adamawa		Ebonyi		Kano		Ondo	
Akwa Ibom		Edo		Katsina		Osun	
Anambra		Ekiti		Kebbi		Оуо	
Bauchi		Enugu		Kogi		Plateau	
Bayelsa		FCT		Kwara		Rivers	
Benue		Gombe		Lagos		Sokoto	
Borno		Imo		Nassarawa		Taraba	
Cross River		Jigawa		Niger		Yobe	
Zamfara							
Total				•			

List locations of service coverage (Geographic Information): 5.

6. Infrastructure Deployment:

6a. <u>Number and location of towers owned across the State in Nigeria (Please do not</u> report leased or collocation sites and attach a breakdown of this information per <u>State</u>) as at December 31, 2021:

	1	1	across the S	States in Nigeri	a	<u>г</u>	
State	Number	State	Number	State	Number	State	Number
Abia		Delta		Kaduna		Ogun	
Adamawa		Ebonyi		Kano		Ondo	
Akwa Ibom		Edo		Katsina		Osun	
Anambra		Ekiti		Kebbi		Oyo	
Bauchi		Enugu		Kogi		Plateau	
Bayelsa		FCT		Kwara		Rivers	
Benue		Gombe		Lagos		Sokoto	
Borno		Imo		Nassarawa		Taraba	
Cross River		Jigawa		Niger		Yobe	
Zamfara							
Total							

Location in States should be included in your attachment i.e if Abia State has 10 towers that means the location of these towers should be stated to sum up the 10 towers referred to.

*Kindly complete this section if applicable

* Please use additional paper if required.

SECTION C:

7. <u>SUBSCRIBER & SERVICES DATA</u>

S/N	<i>Customer Category</i> (for each service, please use	Number of Operating Companies (as at 31 st December)			
	additional paper if required)	2020	2021		
(a)	Mobile Network Operator (MNO's)				
(b)	Internet Service Providers (ISP's)				
(c)	Others				

SECTION D:

8. <u>CONSUMER ISSUES</u>

Consumer Issues	Yes	No
Is your Company aware of the Consumer Code of Practice Regulations, 2007 (General Code)?		
Does your Company have channels through which consumers can lodge complaints and seek redress (customer care help-lines and customer care Centre's)		

Please use additional paper if required

SECTION E:FINANCIAL DATAPlease ensure all sections are duly completed. Where exact figures are not
available, please provide estimates rather than leave blank.

9. <u>Revenue: (=N= million)</u>

S/N	Revenue Source	Amount (N million as at 31 st December)				
		2020	2021			
(a)	Connection Charges					
(b)	Access Charges					
(c)	Monthly Subscription					
(<i>d</i>)	Data Services					
(e)	Other Services					
	Total					

10. <u>Operating Costs: (=N= million)</u>

S/N	Cost Centre	Amount (N million as at 31 st December)				
		2020	2021			
1.	Personnel					
2.	Interconnection					
	a) Local					
	b) International					
3.	Energy (electricity, etc)					
4.	International Bandwidth cost a) Satellite b) Submarine Cable c) Others					
5.	Śpares					
6.	Others					
	Total					

11. Assets: (=N= million)

Item	2020	2021
a. Fixed Assets(less depreciation)		
Switching Equipment		
Transmission Equipment/Facilities		
Air-Interface Equipment (BTS etc.)		
Motor Vehicles		
Land & Building		
IT Equipment		
Electricity Generators		
Other Fixed Assets		
Net Fixed Assets		
b. Current Assets		
a. Value of Stock		
b. Account Receivable from:		
i. Local Sources		
ii. Abroad		
c. Bank and Cash Balances		
d. Prepaid Expenses		
e. Other Current Assets		
c. Other Assets	1	1
Consultancy, Insurance and Pension Funds		
Miscellaneous		

Page 8 | 13

12. <u>Liabilities: (=N= million)</u>

Item	2020	2021
Account repayable to:		
a. Nigerian Creditors		
-short-term within one year		
-medium term within 2-5 years		
-long term over 5 years		
b. Banks and other Financial institutions	I I	
Commercial Papers		
Bankers Acceptances		
Overseas Creditors		
Equity		
-Paid up Capital		
-Reserves		
-Others		
c. Other Liabilities	·	
TOTAL		

* Please use additional paper if required

13. <u>Investments: (=N= million)</u>

Item	2020	2021
TOTAL		

SECTION G: <u>STAFF PROFILE</u>

14. <u>Category and Number of Staff:</u>

S/N	Category of Staff	Number of Staff (2021)					
		Nigerian		Expa	triate		
		Male Female		Male	Female		
1.	Managerial						
2.	Senior Technical						
3.	Junior Technical						
4.	Others						
	Total						

SECTION H: <u>BUSINESS OUTLOOK QUESTIONS</u>

- **15.** State the problems encountered by your company during the period.
- (*i*) Business outlook (*please state*):
- *(ii) Give reasons (use additional papers if required):*

SECTION I: <u>CHALLENGES</u>

16. Please indicate the major challenges facing your Organization, Please Select Applicable Options (0 for low and 5 for high)

It we			Rat	ting		
Item	Low				High	
1. Achieving adequate bandwidth	0	1	2	3	4	5
2. Insufficient trunks (E1s/leased lines, etc)	0	1	2	3	4	5
3. Quality of service	0	1	2	3	4	5
4. Logistics and network operations	0	1	2	3	4	5
5. Interconnectivity	0	1	2	3	4	5
6. Security (Hackers and network abuse)	0	1	2	3	4	5
7. Access to capital and funding	0	1	2	3	4	5
8. High cost of funds	0	1	2	3	4	5
9. Staff loyalty and retention	0	1	2	3	4	5
10. Inadequate skilled manpower	0	1	2	3	4	5
11. Unfair competition	0	1	2	3	4	5
12. Inadequate industry regulation	0	1	2	3	4	5
13. Low level of patronage	0	1	2	3	4	5
14. Customer churn (migration of users to other networks)	0	1	2	3	4	5
15. Knowing what users want	0	1	2	3	4	5
16. Appropriate pricing of services	0	1	2	3	4	5
17. User or subscriber ignorance	0	1	2	3	4	5
18. Poor national infrastructure (utilities)	0	1	2	3	4	5
19. Physical security (staff and equipment)	0	1	2	3	4	5
20. High duty and tariffs on imports	0	1	2	3	4	5
21. Multiple taxation	0	1	2	3	4	5
22. Deregulation and privatization	0	1	2	3	4	5
23. Multiple regulation	0	1	2	3	4	5

Page 11 | 13

24. Disruptive Telecom Services e.g. Whatsapp, Facebook	0	1	2	3	4	5
25. Regulatory delays	0	1	2	3	4	5
26. Downtime rectification time	0	1	2	3	4	5

SECTION J: <u>REMARKS</u>

17. Please indicate constraints and suggestions for improving Operator-Regulator relationships (use additional papers if required):

Thank You