22nd Meeting of the Telecom Sector Review Implementation Committee

Topic: Second National Operator

Engr. E.C.A Ndukwe
Executive Vice-Chairman
Nigerian Communications Commission
OBJECTIVES

- Provide alternative source of long distance communications and other services
- Compete with, and on similar terms as the national operator, NITEL
- Promote competition in the telecom industry in order to:
  - Promote efficiency in telecom services provision
  - Promote innovations in telecom service delivery
Consultants – RSI Consulting Limited
- Initial Study
  - Understand existing telecom environment
  - Government objectives of Second National Operator
  - NITEL Privatisation Process
PROCESS - CONT'D.

– Phase I
  ● One-on-One interviews
  ● Study of telecom market and
  ● Technical Issues (in August 2001)
  ● Deliverable – Market Analysis and Technical Design Report

– Phase II
  ● Licensing Process
LICENSE PROCESS

PUBLICISE PROCESS

DRAFT INFORMATION MEMORANDUM

PUBLICATION OF INFORMATION MEMORANDUM

SUBMISSION OF APPLICATIONS AND DEPOSITS

TECHNICAL EVALUATION STAGE

FINANCIAL BID STAGE

LICENSE AWARD

REVIEW DRAFT SNO LICENSE
### TIMELINE OF PROCESS

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<thead>
<tr>
<th>Task</th>
<th>From</th>
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<tr>
<td>1. Publish Information Memorandum</td>
<td>11 Jan 02</td>
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<td>2. Application date and deadline for deposits</td>
<td>08 Feb 02</td>
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<td>3. NCC qualify applications</td>
<td>09 Feb 02</td>
<td>10 Feb 02</td>
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<td>4. Technical evaluation and preparation for financial bid phase</td>
<td>11 Feb 02</td>
<td>20 Feb 02</td>
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<td>5. Financial bid phase</td>
<td>21 Feb 02</td>
<td>22 Feb 02</td>
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<td>6. Award licence</td>
<td>23 Feb 02</td>
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<td>7. Award of DML</td>
<td>24 Feb 02</td>
<td>27 Feb 02</td>
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Q. What is the impact of licensing Long Distance Operators (LDOs) to the SNO?

A.

Q. There have been suggestions made that government interests in NNPC, NEPA and NRC should be consolidated as a take-up point for the SNO. Why is NCC not considering this route?

A.